

<i><b>Classification</b></i>	<i><b>HourlyRate</b></i>
Project Consultant	PCT \$ 150.00
Project Coordinator	PC \$ 105.00
Project Manager	PM \$ 90.00
Assistant Project Manager *	APM \$ 80.00
Health & Safety Manager	HSM \$ 80.00
Project Auditor	PA \$ 60.00
Project Accounting Clerk	PAC \$ 45.00
Drying/Equipment Technician	DET \$ 75.00
Restoration Supervisor *	RS \$ 70.00
Restoration Technician *	RT \$ 45.00
General Labor (Performs simple tasks & outside debris cleaning)	GL \$ 39.00
Skilled Labor (Performs carpentry, drywall, painting & special certification holders)	SL \$ 55.00
Management Fee (Management of Customer Labor Force)	\$3.50 per hour / man

*Environmental/Asbestos/mold workers will be designated according to the rates of the APM, RS and RT classifications.*

***Labor Considerations:***

- All scheduled rates are considered standard time and will be charged for the first 40 hours worked in a week, Monday thru Friday. An overtime rate of 1.5 times the standard rate will be charged for all hours worked in excess of 40, Monday thru Friday, and ALL hours worked on Saturdays and Sundays. The billing week will start on Monday and end on Sunday.
- Work performed on recognized holidays will be billed at two times the standard rate. The Signature Group, LLC. recognizes the following holidays: New Years Day, Good Friday, Memorial Day, Independence Day, Labor Day, Thanksgiving, Christmas Eve and Christmas.
- Travel time for personnel shall be billed to the contract at the scheduled rates with a maximum of six hours.
- When circumstances beyond our control require The Signature Group to stand-by at the job site, a minimum charge of 6 hours per employee will be billed at the applicable rate classification. Per diem for those workers will also be charged for that day.
- The scheduled rates and provisions in this schedule take into account The Signature Group's standard wage rates and overtime compensation practices paid to project workers. To the extent the work under a particular contract is subject to Federal and State minimum wage laws or other wage and salary law or regulation, collective bargaining agreements or labor shortage, which could exceed or would modify The Signature Group's standard rates and practices, The Signature Group may, at its sole discretion, make adjustments in the hourly rates and other provisions stated above or invoice all wages at the Negotiated Rate\*plus a markup of 30% on any and all of the classifications listed above.
- Due to regional costs, projects managed in the Northeast (including Metro Philadelphia, New York, New Jersey, Connecticut, Rhode Island, Massachusetts, New Hampshire, and Maine), and projects in the metro areas of Chicago, Cleveland, Detroit, Lansing, Toledo, Pittsburgh and the State of California, there will be a \$50.00 per diem paid to employees.
- Under certain circumstances, The Signature Group may need to engage additional restoration technicians and/or general labor listed above. If the Negotiated Rate\* to The Signature Group for this personnel exceeds the prices listed above, then the amount invoiced to the Customer will be the Negotiated Rate plus a markup of 30%.

\*"Negotiated Rate" means the rate charged to The Signature Group prior to the application of any discounts, rebates, or refunds of any nature, kind or quality, regardless of the reason therefore, and all returns from the sale of surplus materials and special equipment, all of which shall accrue solely for the benefit of The Signature Group.

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Document Drying and Restoration

\$60.00 - \$95.00 / Cubic Foot

1. Document drying costs will be determined per job based on the following factors ;

- Nature of Damage
- Moisture Saturation
- Degree of char/soot residue
- Mold / Mildew Infestation
- Smoke Odor
- Deodorization Requirements
- Contamination Factors including debris and sewage and/or hazardous materials

2. Document Remediation Provision;

The above rates represent the charges of document freeze drying only. Labor, equipment, materials and other costs incurred in connection with document remediation will be billed in accordance with the appropriate schedules and provisions contained in the rate schedule.

 **SIGNATUREGROUP EXPENSES / REIMBURSABLES****A. Subcontract Work:**

If in the course of providing services The Signature Group considers it necessary to utilize subcontractors, the Customer expressly authorizes The Signature Group to do so and an additional charge of 20% will be added to the Negotiated Rate\* for subsequent payment by the Customer.

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**B. Travel, Lodging and Per Diem**

The Signature Group shall be compensated for costs incurred for travel, lodging and per diem costs ("Incidental Costs") for all workers assigned to the project. All Incidental Costs will be billed at \$ 150.00 per person per day or actual cost plus 20%. If actual costs cannot be determined for any reason, such Incidental Costs shall be determined in accordance with the rates set by the United States General Services Administration plus 20% .

**C. Freight / Transportation Fees:**

The Signature Group shall be compensated for costs incurred for the transportation of equipment and materials to the site of work and for the transportation back of equipment and any remaining supplies and materials upon completion of the work. All such costs shall be billed at quoted pre approved price or actual cost plus 20% mark-up.

**D. Taxes and Permits**

The rates contained in this schedule are exclusive of federal, state and local sales or use taxes ("Taxes") and any applicable federal, state, or local approval, consent, permit, license and/or order fees ("Fees") incidental to the performance of work. The Signature Group shall be reimbursed for all such Taxes and Fees incurred with respect to the project.

**E. Indirect Costs**

In providing emergency services, including natural disasters such as hurricanes, tornadoes, and floods, there will be an indirect cost charge in addition to the charges agreed upon herein. This charge will equal seven and one-half percent (7.50%) of labor, equipment, and consumables charged to each project managed by The Signature Group.

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**Misc. Equipment**

	Unit	Daily Rate
Air Compressor	EA \$	65.00
Buffer, Floor	EA \$	30.00
Cart, Tilt / Demolition	EA \$	20.00
Dolly, 2-whl/4-whl/Drm/Whlbrw	EA \$	15.00
Dry Cleaning Unit (Portable)	EA \$	85.00
Electrical Distr. Panel (Spider Box)	EA \$	45.00
Extension Cords (25' - 100')	EA \$	3.00
Extraction Unit, Portable	EA \$	175.00
Extraction Unit, Truck Mount	EA \$	320.00
Floor Cleaning Sys. (Walk Behind)	EA \$	185.00
Fogger, Thermal (Gas Powered)	EA \$	90.00
Fogger, ULV / Thermal (Electric)	EA \$	35.00
Generator (less than 10kw)	EA \$	115.00
HEPA Filtration Unit / Air Scrubber	EA \$	150.00
Hudson Pump Sprayer	EA \$	5.00
HVAC Vacuum System	EA \$	295.00
Light, Demo/Drop/Stand/String	EA \$	25.00
Mop Bucket	EA \$	8.50
Onsite Acct. Package (Laptop/Computer)	EA \$	55.00
Ozone Generator	EA \$	125.00
Project Phone, Radio or Cellular	EA \$	20.00
Pump, Sump	EA \$	48.00
Pump, Trash 2" - 4"	EA \$	75.00
Sprayer, Airless	EA \$	225.00
Tools, Gang Box Tool Set	EA \$	65.00
Vacuum, HEPA	EA \$	85.00
Vacuum, PF39 / PF25	EA \$	28.00
Washer, High Pressure (Cold)	EA \$	100.00
Washer, High Pressure (Hot)	EA \$	210.00

**Safety Packages**

	Unit	Daily Rate
Gloves, Cotton	PR \$	2.75
Gloves, Surgical Latex	BX \$	20.00
Gloves, Work/Rubber/Chemical	PR \$	9.25
Hard Hat	EA \$	1.50
Hearing Protection	PR \$	1.00
Personal Fall Protection	EA \$	30.00
Respirator, Half Face	EA \$	10.00
Respirator, Full Face	EA \$	15.00
Respirator Cartridge	EA \$	16.04
Rubber Boots	PR \$	19.50
Safety Glasses	EA \$	1.00
Safety Harness, with Lanyard	EA \$	25.00
Tyveck Suits	EA \$	23.95

**Drying Equipment**

	Unit	Daily Rate
Dehumidification Unit -200 cfm	EA \$	155.00
Dehumidification Unit -300 cfm	EA \$	175.00
Dehumidification Unit -700 cfm	EA \$	425.00
Dehumidification Unit -1125 cfm	EA \$	480.00
Dehumidification Unit -2000 - 2250 cfm	EA \$	875.00
Dehumidification Unit -4500 - 5000 cfm	EA \$	1,460.00
Dehumidification Unit -5500 - 6000 cfm	EA \$	1,595.00
Desiccant Flex Ducting - per section	EA \$	35.00
Desiccant Accessories- connectors	EA \$	25.00
DX Unit 20/25 Tons	EA \$	1,029.00
Fan, Air Mover	EA \$	26.00
Fan, Axial	EA \$	30.00
Fan, 36"-48" Contractor	EA \$	36.00
4/0 Cable	LF \$	0.20
Injectidry Unit	EA \$	135.00
Portable AC Unit -2 ton	EA \$	125.00
Thermal Imaging Camera	EA \$	225.00

**Mobilization Equipment**

	Unit	Daily Rate
Trailer-53 Warehouse	EA \$	350.00
Trailer - Office Trailer	EA \$	460.00
Truck - 16-28ft.	EA \$	225.00
Trailer- 14-18ft.	EA \$	135.00
Van / Cargo	EA \$	135.00
Vehicle, Company Owned	EA \$	125.00

**Equipment Rental Considerations**

1. For equipment NOT listed that is rented for the project by The Signature Group, the rate to the Customer will be either a per approved rate or the cost plus 20%
2. If special equipment not listed above is purchased for the project, the daily rental will be 5% of the purchase price & will only run 20 days.
3. Under certain circumstances, The Signature Group may need to rent equipment listed on the Rate Schedule. If the rental for this equipment exceeds The Signature Group's daily rate, then the rate invoiced to the Customer will be the Negotiated Rate\* plus a markup of 20 %.
- 4.\*"Negotiated Rate" means the rate charged to The Signature Group prior to the application of any discounts, rebates or refunds of any nature, kind or quality, regardless of the reason therefore, and all returns from the sale of surplus materials and special equipment, all of which shall accrue solely for the benefit of The Signature Group.
5. Small Tools Usage will be calculated at 3% of the total labor.

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<b>Material Description</b>	<b>Unit</b>	<b>Daily Rate</b>	<b>Chemical Description</b>	<b>Unit</b>	<b>Daily Rate</b>
Bags, Trash (light)	RL	\$ 40.00	Adhesive Remover	GL	\$ 82.59
Bags, Trash (medium)	RL	\$ 65.00	Adhesive Spray	CN	\$ 14.74
Bags, Trash Environmental (heavy)	RL	\$ 135.00	Alcohol, Isopropyl	GL	\$ 52.92
Box, Book / Freeze Dry	EA	\$ 4.50	Cleaner, Stainless Steel	EA	\$ 15.98
Box, Dish Pack	EA	\$ 8.25	Cleaner, Carpet (Liquid)	GL	\$ 22.12
Paper, Corrugated	RL	\$ 118.07	Cleaner, Carpet (Powder)	LB	\$ 2.50
Brush, Large/Small/Scrub	EA	\$ 10.61	Cleaner, Glass	EA	\$ 15.37
Ducting, Lay Flat	RL	\$ 375.00	<i>Cleaner, Hard Surface</i>		
Dust Mask, (N95/P100)	BX	\$ 36.31	General Purpose Degreaser	GL	\$ 27.71
Filter, CVAC for HEPA Vacuum	EA	\$ 331.46	Dish Soap	GL	\$ 11.25
Filter, Blue paper collection bag	EA	\$ 17.85	Cleaner, HVAC Coil	GL	\$ 49.00
Filter, Rolled Material	RL	\$ 244.61	<i>Deodorizer</i>		
Filter, Pleated for Neg Air Machine	EA	\$ 7.45	Deodorizing Gel	LB	\$ 13.00
Filter, Pre Filter for Neg Air Machine	EA	\$ 3.75	Deodorizing Liquid	GL	\$ 78.00
Filter, Charcoal for Neg Air Machine	EA	\$ 24.03	Deodorizing Block	EA	\$ 82.27
Filter, HEPA for Neg Air Machine	EA	\$ 230.79	Disinfectant / Biocide	GL	\$ 51.06
Filter, Pleated for Dehumidifiers	EA	\$ 14.12	Encapsulate/Biocide	GL	\$ 82.25
Furniture Blocks	BX	\$ 90.00	Bleach	GL	\$ 5.26
Furniture Pads	BX	\$ 100.00	Thermo Fog	GL	\$ 79.56
Hog Rings	BX	\$ 15.00	Furniture Polish	EA	\$ 15.92
Inventory Tags	BX	\$ 95.00	Goof Off	EA	\$ 27.89
Mop Heads	EA	\$ 10.47	<i>Lubricant, Machinery</i>		
Non Conduct Scrubbers, green (#96)	BX	\$ 20.00	Preserver, Light	GL	\$ 52.15
Plastic Sheeting (20'x100') 6 mil	RL	\$ 175.60	Long Term Preserver, Heavy	GL	\$ 61.05
Painters Plastic (.35 mil)	RL	\$ 66.00	Metal Polishing Paste	PT	\$ 9.65
Sponges, Soot Removal	EA	\$ 2.80	Stainless Steel Polish	EA	\$ 15.98
Spray Bottle, with Trigger	EA	\$ 3.61	<i>Rust Inhibitors / Removers</i>		
Sticky Mats (24x36)	CS	\$ 140.00	Complex Cleaner	GL	\$ 34.00
Sticky Mats (36x36)	CS	\$ 185.00	Deruster	GL	\$ 39.00
Tape, Duct	RL	\$ 11.87	<i>Sealants</i>		
Tape, Blue	RL	\$ 12.38	Duct Sealant Spray	GL	\$ 56.64
Tape, HVAC (Aluminum)	RL	\$ 26.00	Duct Sealant, Antifungicidal	GL	\$ 84.44
Tape, Poly Box	RL	\$ 5.41	Soot Sealant, Pigmented	GL	\$ 64.80
Tarps	SF	\$ 1.00	Soot Sealant, Clear	GL	\$ 22.00
Wipes, Cotton Cloth	LB	\$ 8.35	Silver / Copper / Tin Cleaner	PT	\$ 12.00
Wipes, Lint Free	BX	\$ 35.00			
Wrap, Bubble / Anti Static	RL	\$ 99.37			
Wrap, Shrink	RL	\$ 68.00			

### Material Considerations

1. For Materials NOT listed above that are purchased for the project by The Signature Group, the rate to the Customer will be agreed prior to order or the Negotiated

Rate\* plus a markup of 20 %.

2.\*"Negotiated Rate" means the rate charged to The Signature Group prior to the application of any discounts, rebates or refunds of any nature, kind or quality, regardless of the reason therefore, and all returns from the sale of surplus materials and special equipment, all of which shall accrue solely for the benefit of The Signature Group.

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