

- April, 2022

Labor Rates

Project: 2022 SM Restore Preferred Rate Schedule Rev 4-6-22

Worker Classification	Rate
Account Coordinator - National Accounts (AC)	\$110.00
Admin Assistant / Clerical (CL)	\$45.00
Assistant Project Manager (APM)/Superintendent	\$75.00
Carpenter (C)	\$80.00
Certified Mold Remediation Technician (CRT)	\$67.00
Construction Project Manager (CPM)	\$110.00
Dehumidification Technician (DT)	\$70.00
Drywall - Installer / Finisher (DRY)	\$95.00
Electronic Restoration Project Manager (ERPM)	\$85.00
Electronic Restoration Technician (ERT)	\$65.00
Equipment Operator / CDL Driver (CDL)	\$65.00
General Labor (GL)	\$39.00
Health & Safety Officer (HSO)	\$85.00
Mgt of Customer Labor - per hour/per person (MCL)	\$3.50
Painter (PNT)	\$75.00
Project Accountant (PA)	\$65.00
Project Consultant (per hour, plus expenses)	\$165.00
Project Coordinator (PC)	\$130.00
Project Estimator (PE)	\$98.00
Project Manager (PM)	\$99.00
Resource/Supply Coordinator (RC)	\$65.00
Restoration Labor (RL)	\$44.00
Restoration Supervisor (RS)	\$58.00
Restoration Tech (RT)	\$50.00
Skilled Reconstruction Foreman (FM)	\$90.00
Sr. Project Auditor - Consulting Services (SPAC)	\$80.00
Sr. Project Auditor (SPA)	\$80.00

	ure:														
									ıte:						



- April, 2022

Time and Material Billing Information

Project: 2022 SM Restore Preferred Rate Schedule Rev 4-6-22

Labor Considerations

- 1. The above rates apply to personnel engaged to fulfill the terms of the contract, whether regular full time employees of ServiceMaster (SM), employees of ServiceMaster franchisees, temporary hires employed directly by SM or personnel secured through a labor service or vendor source.
- 2. Standard rates will apply to the first 8 hours worked per day. Overtime (1.5 x the standard rate) will be charged for hours worked over 8 hours per day.
- 3. Work on Saturdays and Sundays will be charged at 1.5 x the standard rate for all hours worked.
- 4. In the event SM personnel are dispatched to perform emergency services between the hours of 5 p.m. and 8 a.m., those hours will be charged at 1.5 times the standard rate.
- 5. All hours worked on SM recognized holidays (New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Eve, and Christmas Day) will be charged at 2 times the regular rate.
- 6. In the event that SM is required to pay time and a half for any work performed, pursuant to State or Federal law, the rates charged will be 1.5 times the standard hourly rate.
- 7. In the event that SM is required to pay double time for any work performed, pursuant to State or Federal law, the rates charged will be 2 times the standard hourly rate
- 8. Prevailing Rate: (Davis Bacon Act) Prevailing rates will be paid on all applicable jobs that fall under the (Davis Bacon Act) Prevailing Rate Wage. Rates will be obtained from State where work is being performed. THE CUSTOMER will be responsible for notifying SM if Prevailing rates apply. SM will adjust rates as necessary.
- 9. To the extent the work under a particular contract is subject to Federal and State minimum wage or hour laws or collective bargaining agreements which modify SM standard rates and practices, adjustments shall be made to the hourly rate and other labor provisions as necessary.
- 10. When circumstances beyond our control require Personnel or casual labor under contract to be delayed from beginning work, the Standard Rate/Hour will be charged per labor category, per person delayed.
- 11. Travel Time shall be billed at the applicable labor rate for personnel traveling to and from a job.
- 12. Management of Customer Labor force line is utilized when SM is managing the customer's labor force. The customer is responsible for paying the wages, associated taxes, benefits and insurance for their own employees.
- 13. SM Reserves the right to add additional labor classifications with rates determined by SM.
- 14. **** Labor Rates listed exclude environmental, hazardous materials, bio-hazard, and trauma cleanup services.

Travel and Subsistence Considerations

- 1. The company shall be compensated for Per Diem for out of town workers at the rate of \$60 per person, per day for each day personnel (excluding casual labor, unless otherwise negotiated) work on the project plus twenty percent.
- 2. Travel and related expense charges will be invoiced at cost plus 20%.
- 3. SM shall be compensated for Lodging at the rate of cost plus 20%.

Taxes and Fees

- 1. The rates contained in this Schedule are exclusive of any associated permits or fees. Those Permit costs and Fees shall be billed by the company to the customer and shall be compensated for all such costs on the basis of actual costs incurred for such items plus 20%.
- 2. Federal, state, and local taxes will be charged at cost as required by laws where services are provided. If the customer is Tax Exempt, it must make the company aware of this exemption, and provide the company with copies of all such supporting Tax Exempt status. Any Tax incurred by the company prior to such notification of a Tax Exempt status, shall be reimbursed to the company by the customer. All taxes are not included in any "Not to Exceed" or "Lump Sum" Contract and shall be treated as additional billing above and beyond these amounts.

Catastrophe Considerations

1. A Catastrophe Surcharge of 5% of the total billing will be added to all billing to capture the significant costs required in the coordinated response to a catastrophic event which are not specifically addressed elsewhere in the rate schedule. Examples of these charges would be management, administrative support, warehousing, procurement and logistics.



- April, 2022

Time and Material Billing Information

Project: 2022 SM Restore Preferred Rate Schedule Rev 4-6-22

2. In the event of a large scale regional event which prevents the use of traditional hotel accommodations, an allowance may be calculated to reflect the necessary alternatives such as travel trailers, mobile housing units, or man camps.

Subcontracted Services

1. Subcontracted services will be invoiced at cost plus 20%.

General Considerations

1. A small tools charge of 3% will be assessed on labor charges with the exception of Project Manager, Assistant Project Manager, Project Accountant, and Clerk.

Materials Considerations

- 1. The rate schedule lists the most commonly used items. SM reserves the right to add to the materials / Consumables schedule during the course of the work.
- 2. Non-scheduled materials purchased for the completion of the work will be billed at cost plus 20%.

Equipment Considerations

- 1. The listed rates are to be applied to all equipment used in the performance of the work for any calendar day or portion thereof in which the equipment is used.
- 2. During the course of work, SM may find it necessary to purchase equipment not scheduled under the Daily Rate. In those situations, the Daily Rate shall be an acceptable industry daily rental rate determined by SM.
- 3. The rental rate and associated charges for any item of equipment rented from a third party vendor, used in the performance of the Work, whether it is on the schedule or not, shall be billed at cost plus 20%.
- 4. If any company owned, leased or rented asset is damaged or rendered unfit for use by the actions or inactions of the customer, its agents or representatives, the customer if negligent, shall be responsible for replacing such asset at their expense.
- 5. Equipment that is held at the customer's request, but not in use, will be invoiced at the full daily rate (or weekly rate if applicable to the type of equipment being held).
 - a. In the event the equipment is from a 3rd party vendor then the equipment will be charged at cost plus 20%
- 6. SM reserves the right to add to the equipment schedule during the course of the work.
- 7. SM shall invoice the customer for the transportation of equipment and materials to the project, and for the return of equipment and materials back from the project at cost plus 20% for 3rd party vendors. Transportation by SM staff will be invoiced at the scheduled rates, plus applicable mileage charges.
- 8. Equipment Terms: *Applicable Equipment Terms will be applied based on the following defined rule Each Piece of Equipment must run for 7 days to qualify for weekly rate and run for 30 days to qualify for Monthly Rate. Weekly rate is 5 x Published Daily Rate and Monthly is 20 x Published Daily

rates. The first seven days will not be eligible for terms.

Vehicle and Equipment rates do not include cost of fuel, DEF, and preventative maintentance.

Signed By:	Signature:
Company:	Date:
Signed By:	Signature:
Company:	Date:



- April, 2022

Company Supplied Equipment Price List

Project: 2022 SM Restore Preferred Rate Schedule Rev 4-6-22

Distribution Equipment / Lighting

Item Description	Daily Rate
#2 banded 5 wire cable 50' section	\$38.00
#2 banded 5 wire female / Male tail	\$20.00
100 Amp Distribution Panel	\$115.00
100' Spider box cable 6/4	\$64.00
200 Amp Distribution Panel	\$195.00
225KVA 480v-208v transformer	\$380.00
4/0 Cable, CamlLock 100'	\$44.00
4/0 Cable, CamLock 50'	\$22.00
4/0 Pig Tail Leads Male / Female	\$10.00
400 Amp Distribution Panel	\$275.00
50' Pin/Sleeve Extension	\$35.00
50' Spider box cable 6/4	\$32.00
Cable, CamLock T	\$10.00
Light Tower, Diesel - Tow Behind	\$150.00
Light, Demo / Drop / Stand /String	\$15.00
Pig tail, Stove Adapter 50 Amp	\$6.00
Quad Box String (QBS) 30' GFI	\$32.00
Quad Box String (QBS) Extension	\$18.00
Ramps, Cable	\$15.00
Spider Box	\$64.00
Wobble Light	\$45.00

Drying / Mitigation Equipment

Item Description	Daily Rate
1.5 kW Portable Electric Heater	\$25.00
150kW Electric Heater	\$520.00
25 Ton DX Air Conditioner	\$1,200.00
30 Ton DX Air Conditioner w/ Dehumidification	\$1,425.00
60kW Electric Heater	\$335.00
90kW Electric Heater	\$425.00
Air Mover / Axial Fan	\$30.00
Dehumdifier, LGR - 80 - 130 AHAM PPD	\$130.00
Dehumidifier, LGR - >130 AHAM PPD	\$182,00
Desiccant Dehumidifier 1000 CFM	\$520,00
Desiccant Dehumidifier 10000 CFM	\$2,375.00
Desiccant Dehumidifier 15000 CFM	\$3,500.00
Desiccant Dehumidifier 2000 CFM	\$1,005.00
Desiccant Dehumidifier 300 CFM	\$238.00
Desiccant Dehumidifier 5000 CFM	\$1,475.00
Dessicant Dehumidifier 7500 CFM	\$1,860.00
Duct Connection, 20" Wye	\$20.00
Duct Reducer, 20" to 12"	\$15.00
Ducting, 12" x 25' (Non insulated)	\$18.00
Ducting, 20 - 25" x 25' event pipe (Non insulated)	\$27.00
Injecti-Dry System or similar	\$145.00
Insulated A/C Duct 20" x 25'	\$32.00
Insulated Heater Duct 20" x 25'	\$32.00
Moisture Mapping kit (meters and accessories)	\$65.00
Portable AC Unit - 2 Ton	\$228.00
Recording Micromanometer	\$75.00

Drying / Mitigation Equipment

Item Description	Daily Rate
Voltage Testing Equipment	\$20.00

General

Item Description	Daily Rate
20" Roto Floor Machine	\$55.00
Air Compressor Accessories	\$10.00
Air Compressor, Portable electric	\$40.00
Air Scrubber <1500 CFM	\$75.00
Air Scrubber 1500 CFM to 4000 CFM	\$150.00
Airless Sprayer	\$125.00
Cart, Flat Cart	\$30.00
Cart, Poly Dump Cart	\$35,00
Dolly - Appliance	\$18.00
Drill, Cordless	\$10.00
Drum, Plastic DOT safety with base	\$10.00
Dry Cleaning Unit (Portable)	\$140.00
Extraction Unit - Truck mounted (Per 8 hour shift)	\$475.00
Extraction Unit (Portable Carpet)	\$125.00
Floor Scraper, Electric Walk Behind	\$225.00
Fogger, Thermal (Gas Powered)	\$90.00
Fogger, ULV / Thermal (Electrical)	\$44.00
Furniture Blankets	\$2.50
Ground Fault Interupter (GFI)	\$5.00
Heater, Portable Propane	\$40.00
Hose, 1 1/2" - 2" water supply (Firehose) 50'	\$13,00
HVAC Cleaning System (portable)	\$250.00
HVAC Video / Tool Robot	\$150.00
Hydroxyl Generator, Boss XL3	\$250.00
Media Blasting Unit - (Comp. Not Incl.)	\$800.00
MI-FI Wireless internet Router	\$8.00
Mop Handle, Bucket and Wringer	\$5.00
Ozone Machine - Portable	\$175.00
Phone, Portable Satellite (airtime charged seperately)	\$32.55
Portable Carpet Cleaning Machine	\$125.00
Pressure Washer - 1000 psi electric cold water	\$75.00
Pressure Washer - 1500 - 3500 psi gas cold water	\$100.00
Pressure Washer - Hot Water portable	\$135.00
Pump, Sump - 3/4" submersible	\$40.00
Pump, Trash 2" - 4" gas trash pump	\$162.00
Pump, Trash 2" discharge hose 50'	\$13.00
Pump, Trash 3-4" diesel	\$246.00
Radio, 2 way / cell phone - Job Site Communication	\$16.00
Sander, Palm	\$5.00
Saw, Chain	\$25.00
Gaw, Kett	\$35.00
Scaffold, (Baker / Perry - per section)	\$42.00
Fechnology Pkg - Per Usr (Software, Computer, Tablet, Printer,	\$50.00
Tent, 10' x 10' Outdoor Canopy	\$32,00
Tent, 20' x 40' Outdoor Event	\$100.00
rash Barrel / Trash Can	\$5.00

										50.00					
	1 PE P	~~+	ure							D - 4					
31	w	ıaı	uie							Date:					
7 /		7.		 	 100 100	44.5			110		• 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				



- April, 2022

Company Supplied Equipment Price List

Project: 2022 SM Restore Preferred Rate Schedule Rev 4-6-22

General

Item Description	Daily Rate
Ultrasonic Bath, Large	\$375.00
Vacuum, HEPA	\$100.00
Vacuum, Shop (Canister or Wet/Dry)	\$30,00
Vacuum, Upright	. \$15.00
Wall Trowel (wall cleaning system)	\$22,75
Water dispersement diaphragm with regulator-6 station	\$120.00
Wheelbarrow / Floor Dolly	\$6.00
Zip Wall Poles (Pair)	\$20.00

Generators

Item Description	Daily Rate
Generator < 10KW (10000 watt)	\$135.00
Generator 1,000 KW	\$5,775.00
Generator 1,500 KW	\$7,800.00
Generator 100 KW	\$852.00
Generator 150 / 175 KW	\$960.00
Generator 2,000 KW	\$7,950.00
Generator 200 / 275KW	\$1,055.00
Generator 20KW	\$390.00
Generator 320 KW	\$1,475.00
Generator 350 KW	\$1,925.00
Generator 40KW	\$480.00
Generator 500 KW	\$2,800.00
Generator 60 KW	\$595.00
Generator 750 KW	\$4,885.00

Safety Packages

Item Description	Daily Rate
Personal Fall Protection (PFP) - Harness and Lanyard	\$32.00
Personal Protection Equipment (Hard Hat, Goggles, Vest, Pair	\$13.50
PPE Pkg w Respirator (Hard Hat, Goggles, Vest, Gloves, Respir	\$22.50

Specialty Equipment

Item Description	Daily Rate
360 Camera	\$150.00
Bio Spray CO2 tank	\$15.00
Bio Spray Unit	\$225.00
Drone - Video/Photo	\$200.00
Electrostatic Sprayer	\$225.00
Extractor, Ride on Type (Xtreme Xtractor)	\$150.00
Fuel Transfer Tank - 100 gallon	\$52.00
Fuel Transfer Tank Demand Pump (for fuel delivery system)	\$30.00
Fuel Transfer Trailer - 750 Gallon	\$280.00
Infrared Camera - Thermal Imaging	\$125.00
Matterport Imaging System	\$350.00
Rescue Mat Panels	\$49.00
Rescue Mat System, Wood Floor drying system	\$75.00

Specialty Equipment

Item Description	Daily Rate

Vehicles / Trailers

Item Description	Daily Rate
Mileage - 3/4 ton, 1 Ton, Box Truck	\$0.85
Mileage - Car / Van / LT PU (IRS Rate)	\$0.00
Mileage - Semi Truck	\$5.50
Semi Truck - Tractor Only	\$350.00
Trailer - 20' Mobile Office	\$125.00
Trailer - 30' Gooseneck Heavy Duty	\$145.00
Trailer - 43' to 53' Semi Box	\$200.00
Trailer - 45' Gooseneck Heavy Duty	\$185.00
Trailer - 46' Mobile Office	\$175.00
Trailer - 53' Semi Mobile Office	\$200.00
Trailer - Duct Cleaning unit and equipment (compressor and vac	\$850.00
Trailer - Enclosed < 20'	\$40.00
Trailer - Enclosed 21' to 35'	\$55.00
Trailer - Flatbed < 20'	\$30.00
Trailer - Flatbed 21' - 35'	\$50.00
Trailer - hydraulic dump trailer (does not include dump fees)	\$115.00
Utility / personal transportation cart (ie golf cart)	\$45.00
Vehicle - Box Truck - 24'	\$225.00
Vehicle - Box Truck - up to 23'	\$175.00
Vehicle - Field / Supervisor (Car, 1/2 ton truck, SUV)	\$76.00
Vehicle - Mobile Command Center	\$275.00
Vehicle - Pulling Truck 3/4 Ton +	\$150.00
Vehicle - RV/Travel Trailer (excludes utilities/site fee)	\$150.00
Vehicle - Van - Cargo / Passenger	\$125.00

Signature:		Date:		
	The second secon		 	



- April, 2022

Labor Rates

Project: 2022 SM Restore Preferred Rate Schedule Rev 4-6-22

Worker Classification	Rate
Account Coordinator - National Accounts (AC)	\$110.00
Admin Assistant / Clerical (CL)	\$45.00
Assistant Project Manager (APM)/Superintendent	\$75.00
Carpenter (C)	\$80.00
Certified Mold Remediation Technician (CRT)	\$67.00
Construction Project Manager (CPM)	\$110.00
Dehumidification Technician (DT)	\$70.00
Drywall - Installer / Finisher (DRY)	\$95.00
Electronic Restoration Project Manager (ERPM)	\$85.00
Electronic Restoration Technician (ERT)	\$65.00
Equipment Operator / CDL Driver (CDL)	\$65.00
General Labor (GL)	\$39.00
Health & Safety Officer (HSO)	\$85.00
Mgt of Customer Labor - per hour/per person (MCL)	\$3.50
Painter (PNT)	\$75.00
Project Accountant (PA)	\$65.00
Project Consultant (per hour, plus expenses)	\$165.00
Project Coordinator (PC)	\$130.00
Project Estimator (PE)	\$98.00
Project Manager (PM)	\$99.00
Resource/Supply Coordinator (RC)	\$65.00
Restoration Labor (RL)	\$44.00
Restoration Supervisor (RS)	\$58.00
Restoration Tech (RT)	\$50.00
Skilled Reconstruction Foreman (FM)	\$90.00
Sr. Project Auditor - Consulting Services (SPAC)	\$80.00
Sr. Project Auditor (SPA)	\$80.00

	ture														
									Da						



- April, 2022

Time and Material Billing Information

Project: 2022 SM Restore Preferred Rate Schedule Rev 4-6-22

Labor Considerations

- 1. The above rates apply to personnel engaged to fulfill the terms of the contract, whether regular full time employees of ServiceMaster (SM), employees of ServiceMaster franchisees, temporary hires employed directly by SM or personnel secured through a labor service or vendor source.
- 2. Standard rates will apply to the first 8 hours worked per day. Overtime (1.5 x the standard rate) will be charged for hours worked over 8 hours per day.
- 3. Work on Saturdays and Sundays will be charged at 1.5 x the standard rate for all hours worked.
- 4. In the event SM personnel are dispatched to perform emergency services between the hours of 5 p.m. and 8 a.m., those hours will be charged at 1.5 times the standard rate.
- 5. All hours worked on SM recognized holidays (New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Eve, and Christmas Day) will be charged at 2 times the regular rate.
- 6. In the event that SM is required to pay time and a half for any work performed, pursuant to State or Federal law, the rates charged will be 1.5 times the standard hourly rate.
- 7. In the event that SM is required to pay double time for any work performed, pursuant to State or Federal law, the rates charged will be 2 times the standard hourly rate
- 8. Prevailing Rate: (Davis Bacon Act) Prevailing rates will be paid on all applicable jobs that fall under the (Davis Bacon Act) Prevailing Rate Wage. Rates will be obtained from State where work is being performed. THE CUSTOMER will be responsible for notifying SM if Prevailing rates apply. SM will adjust rates as necessary.
- 9. To the extent the work under a particular contract is subject to Federal and State minimum wage or hour laws or collective bargaining agreements which modify SM standard rates and practices, adjustments shall be made to the hourly rate and other labor provisions as necessary.
- 10. When circumstances beyond our control require Personnel or casual labor under contract to be delayed from beginning work, the Standard Rate/Hour will be charged per labor category, per person delayed.
- 11. Travel Time shall be billed at the applicable labor rate for personnel traveling to and from a job.
- 12. Management of Customer Labor force line is utilized when SM is managing the customer's labor force. The customer is responsible for paying the wages, associated taxes, benefits and insurance for their own employees.
- 13. SM Reserves the right to add additional labor classifications with rates determined by SM.
- 14. **** Labor Rates listed exclude environmental, hazardous materials, bio-hazard, and trauma cleanup services.

Travel and Subsistence Considerations

- 1. The company shall be compensated for Per Diem for out of town workers at the rate of \$60 per person, per day for each day personnel (excluding casual labor, unless otherwise negotiated) work on the project plus twenty percent.
- 2. Travel and related expense charges will be invoiced at cost plus 20%.
- 3. SM shall be compensated for Lodging at the rate of cost plus 20%.

Taxes and Fees

- 1. The rates contained in this Schedule are exclusive of any associated permits or fees. Those Permit costs and Fees shall be billed by the company to the customer and shall be compensated for all such costs on the basis of actual costs incurred for such items plus 20%.
- 2. Federal, state, and local taxes will be charged at cost as required by laws where services are provided. If the customer is Tax Exempt, it must make the company aware of this exemption, and provide the company with copies of all such supporting Tax Exempt status. Any Tax incurred by the company prior to such notification of a Tax Exempt status, shall be reimbursed to the company by the customer. All taxes are not included in any "Not to Exceed" or "Lump Sum" Contract and shall be treated as additional billing above and beyond these amounts.

Catastrophe Considerations

1. A Catastrophe Surcharge of 5% of the total billing will be added to all billing to capture the significant costs required in the coordinated response to a catastrophic event which are not specifically addressed elsewhere in the rate schedule. Examples of these charges would be management, administrative support, warehousing, procurement and logistics.