

REGULAR MEETING OF THE BOARD OF DIRECTORS/COMMISSIONERS WEDNESDAY, DECEMBER 13, 2023, 2:00 P.M.

## NOPFMI <br> AGENDA

NEW ORLEANS
ERNEST N. MORIAL

Regular Meeting of the Board of Directors
New Orleans Public Facility Management, Inc. (NOPFMI)
Authority Boardroom - 900 Convention Center Blvd., New Orleans, LA 70130
Livestream: https://attendee.gotowebinar.com/register/8464446666117718616
Audio Only: 1 (914) 614-3221 | Access Code: 322-910-537

## AGENDA

## Wednesday, December 13, 2023 2:00 pm.

After the meeting is convened, the Board of Directors will consider the following items:
I. Call to Order
II. Public Comment - The Louisiana Open Meetings Law provides the public with the opportunity to address this Board prior to it taking any action on an agenda item at the meeting. Members of the public can provide comment by email to comments@mccno.com or in person. Email comments will be read aloud up to two (2) minutes each. People wishing to speak in person must fill out a speaker card and submit it to staff at the meeting. Speakers will be allowed 2 minutes to make comments.
III. Approval of NOPFMI Board Meeting Minutes of November 15, 2023
IV. Sales \& Marketing Report
V. Operations Report
VI. Contracts

1. Temporary Staffing Services
A. AtWork Personnel (Administrative \& General Labor)
B. Express Employment Professionals (Administrative, Technical \& General Labor)
2. Backflow Preventer Testing and Certification - Gallo Mechanical Services, L.L.C
3. Boiler and PVI Maxim Water Heater Maintenance Services Corporate Mechanical Contractors, Inc.
4. Fire System Inspection Services - Jefferson Sprinkler Inc.
VII. Committee Reports (non-consent)
A. Finance \& Audit Committee
VIII. Other Business
IX. Next Regular Scheduled Meeting: Wednesday, January 24, 2024
X. Motion to Adjourn


NOPFMI<br>MEETING<br>MINUTES

## MEETING MINUTES OF THE BOARD OF DIRECTORS NEW ORLEANS PUBLIC FACILITY MANAGEMENT, INC.

A Meeting of the Board of Directors of New Orleans Public Facility Management, Inc. was held on Wednesday, November 15, 2023.

Chairman Reyes called the meeting to order at 2:02 p.m. and asked for a roll call. The results were as follows:

| Geri Broussard | Present |
| :--- | :--- |
| Stephen Caputo | Present |
| Edgar Chase, IV | Present |
| David Ellis | Present |
| Ronald Guidry | Present |
| Robert Hammond | Present |
| Don Hubbard | Absent |
| Eddie Jacobs | Present |
| Ralph Mahana | Absent |
| Jerry Reyes | Present |
| Melvin J. Rodrigue | Present |
| Camille Whitworth | Absent |
| Eric Wright | Present |

The total number present at roll call was ten (10).
Chairman Reyes asked for public comment emails of agenda items. There were none.

Chairman Reyes requested a motion to approve the NOPFMI Board Meeting Minutes of October 25, 2023. Director Broussard moved approval, seconded by Director Guidry. Motion approved.

Tim Hemphill presented the Sales \& Marketing report.
Director Whitworth entered the meeting at 2:04 p.m.
Adam Straight presented the Operations Report.
Director Rodrigue moved approval of consent agenda items: (1) Budge $\dagger$ Software Services - Jedox Inc., (2) Budget Software Enhancement \& Maintenance - FutureView Systems, Inc., (3) Telephone Services - Cox Business, (5) Fuel Tank Polishing Services - Gulf Coast Fuel Polishing LLC, and (6) Network Server Consulting Services - HP Inc. Motion seconded by Director Hammond. Motion approved.

The following item was pulled from the consent agenda for further discussion:
Director Broussard moved approval of Temporary Staffing Services Vendor Pool (A) HireQuest Direct of New Orleans and (B) $22^{\text {nd }}$ Century Technologies, Inc. Motion seconded by Director Whitworth. Motion approved.

Chairman Reyes advised the board of the 2024 tentative board meeting dates.
There was no Other Business to come before the Board.

Chairman Reyes asked for a motion to adjourn. Director Broussard moved adjournment, seconded by Director Wright. Motion approved and the meeting adjourned at 2:14 p.m.

ATTEST:
CAMILLE WHITWORTH, SECRETARY

SALES<br>AND MARKETING<br>REPORT

## SUMMARY OF BOOKING ACTIVITY

DEFINITE BOOKINGS- SEPTEMBER 2023

| Dates | Account | Event | Attendees | Room Nights | Space Days |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 09/14/23-09/14/23 | Beuerman Miller Fitzgerald | River District New Announcement | 100 | 0 | 1 |
| 02/07/24-02/11/24 | Krewe of Endymion-Gentilly Carnival Club | Endymion Extravaganza | 17,000 | 0 | 10 |
| 02/08/24-02/13/24 | Krewe of Orpheus | Orpheus Orpheuscapade | 6,000 | 500 | 15 |
| 07/31/24-08/02/24 | Solution Tree | TEAMS Institute | 800 | 595 | 8 |
| 12/20/24-12/31/24 | New Orleans Ernest N. Morial Convention | NOLA ChristmasFest | 45,000 | 0 | 72 |
| 03/14/25-03/16/25 | Tampa Volleyball Events, LLC | Music City Volleyball Championship | 12,000 | 13,427 | 26 |
| 05/04/25-05/06/25 | American Telemedicine Association | Annual Meetings \& Exposition | 1,500 | 3,673 | 21 |
| 04/15/26-04/21/26 | International Premium Cigar \& Pipe | International Premium Cigar \& Pipe Retailers Association, Inc. 2026 Cony | 5,000 | 5,456 | 46 |
| 03/01/27-03/03/27 | American Hospital Association | 2027 PDC Summit | 2,200 | 5,139 | 30 |
| 04/12/27-04/13/27 | National Council for Mental Wellbeing | NatCon | 6,200 | 13,610 | 27 |
| 11/09/27-11/11/27 | Linux Foundation | KubeCon+CloudNativeCon NA | 20,000 | 23,000 | 106 |
| 03/27/30-03/30/30 | American Hospital Association | AONL 2024 Annual Meeting | 2,800 | 7,075 | 45 |
| Iotals: |  | Events - 12 | 118,600 | 72,475 | 407 |

Events that became firm last month are projected to generate $\mathbf{\$ 2 1 0 , 0 3 8}$ million in economic impact to the New Orleans metro area.

## SUMMARY OF BOOKING ACTIVITY

## EVENTS BOOKED AS TENTATIVE- SEPTEMBER 2023

| Dates | Account | Event | Attendees | Room Nights | Space Days |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 10/18/23-10/19/23 | City of New Orleans (Infrastructure) | City of New Orleans (Infrastructure) | 200 | 0 | 0 |
| 08/12/24-08/15/24 | The Bridge Group, LLC | MHSRS | 4,300 | 9,990 | 20 |
| 01/02/25-01/09/25 | International Association of Fire Fighters | IAFF Affilliate Leadership Training Summit | 2,500 | 4,666 | 10 |
| 03/24/25-03/27/25 | International Antiviral Society-USA | USA-CROI | 4,500 | 0 | 32 |
| 04/06/25-04/09/25 | Winnebago Industries | 2025 National Dealer Meeting | 500 | 1,466 | 14 |
| 07/25/25-07/30/25 | American Hospital Association | AHRMM 2025 Annual Conference and Exhibition | 1,600 | 2,600 | 12 |
| 08/06/25-08/08/25 | Sports, Inc. | August 2025 Fall Outdoor Sporting Goods Show | 1,500 | 1,609 | 5 |
| 10/06/25-10/08/25 | American Federation of Labor \& Congress | Amalgamated Transit Unions Convention | 2,500 | 8,140 | 8 |
| 10/28/25-10/30/25 | Questex | The Hospitality Show | 5,500 | 3,315 | 27 |
| 03/05/26-03/07/26 | American Numismatic Association | The Money Show | 2,000 | 595 | 16 |
| 03/15/26-03/17/26 | Constellation Brands | Constellation Brands Annual Gold Netword Summit | 2,100 | 5,164 | 43 |
| 06/18/26-06/24/26 | International Society for Advancement of | ISAC | 1,500 | 3,051 | 0 |
| 07/16/26-07/19/26 | National Association of College \& University | NACUFS-2026 NACUFS National Conference | 1,500 | 4,256 | 21 |
| 07/28/26-07/30/26 | The Church Network | The Church Network Annual Conference | 500 | 1,742 | 15 |
| 08/12/26-08/13/26 | Signal Business Group, LLC | Police Fleet Expo 2023 | 1,450 | 1,450 | 15 |
| 03/23/27-03/25/27 | Informa Tech | EC Event | 6,500 | 8,960 | 28 |
| 05/12/27-05/14/27 | Boys and Girls Club of America | BGCA National Conference | 2,500 | 6,026 | 11 |
| 05/26/27-05/27/27 | International Association of Operative | International Association of Operative Millers | 1,000 | 1,450 | 5 |
| 09/12/28-09/13/28 | International Association of Assessing | IAAO Annual Conference | 1,400 | 3,725 | 19 |
| 05/21/29-05/23/29 | International Society for | ISPOR 2029 (North America/Canada) | 5,000 | 6,970 | 22 |
| 06/17/30-06/26/30 | American Library Association | Annual Conference and Exposition | 18,000 | 26,530 | 70 |
| 04/21/32-04/25/32 | Oncology Nursing Society | ONS Annual ONS Congress | 6,215 | 10,584 | 35 |
| 05/16/35-05/19/35 | Oncology Nursing Society | ONS Annual ONS Congress | 6,215 | 10,584 | 35 |
| Totals: |  | Events - 23 | 78,980 | 122,873 | 463 |

Events that became firm last month are projected to generate $\$ 139,872$ million in economic impact to the New Orleans metro area.

## SUMMARY OF BOOKING ACTIVITY <br> events lost or cancelled september 2023

| Dates | Event | Reason | Attendees | Room Nights |
| :---: | :---: | :---: | :---: | :---: |
| 10/29/23-10/30/23 | WWII-Medal of Honor Community Forum | BD-Board Management Decision $\square$ | 150 | 0 |
| 11/05/23-11/06/23 | ANO-Archdiocese of New Orleans | OTH-No Reason Given | 2,800 |  |
| 11/08/23-11/09/23 | Rootstock Software-Industry Summit Event | OTH-No Reason Given | 1,000 |  |
| 12/17/23-12/21/23 | 2023 Blue Sky Wealth Summit | OTH-Release Pencil Hold/ENMCC Hold $\square$ | 5,000 | 6,740 |
| 01/03/24-01/07/24 | 2023 Blue Sky Wealth Summit | OTH-Release Pencil Hold/ENMCC Hold $\square$ | 5,000 | 6,740 |
| 03/07/24-03/10/24 | WSA-Grand Nationals Cheerleading Event | NR-No Client Response | 5,000 |  |
| 06/02/24-06/08/24 | TGB3/Federal Government Training | CR-Preferred dates/Pattern unavailable | 1,700 | 5,850 |
| 06/14/24-06/16/24 | Oddities \& Curiosities Expo 2024 | NOLA-Geographic Preference | 12,000 |  |
| 09/06/24-09/16/24 | AOA- OMED 2024 | BD-Board Management Decision $\square$ | 5,500 | 2,250 |
| 09/07/24-09/17/24 | IM-Confidentential | NR-No Client Response | 10,000 | 17,500 |
| 09/07/24-09/12/24 | PWC Trust Solutions Start | NOLA-Geographic Preference | 1,352 | 4,077 |
| 11/21/24-11/25/24 | Nightmare Weekend New Orleans | FR-Booked Competing Business/Event | 10,000 | 800 |
| 03/09/25-03/12/25 | EGIA-EPIC 2025 | OTH-No Reason Given | 1,000 | 1,000 |
| 03/17/25-03/22/25 | Leadership Retreat 2025 | OTH-No Reason Given | 5,000 | 1,600 |
| 03/24/25-03/28/25 | COA Annual Meeting | NOLA-Geographic Preference | 1,900 | 2,477 |
| 04/23/25-05/03/25 | LightFair | BD-Board Management Decision $\square$ | 15,000 | 10,000 |
| 04/25/25-05/03/25 | CVENT Connect 2025 | BD-Board Management Decision $\square$ | 2,520 | 9,620 |
| 05/05/25-05/09/25 | Confidential | OTH-No Reason Given | 2,300 | 6,000 |
| 08/09/25-08/19/25 | IM-Confidential | NR-No Client Response | 10,000 |  |
| 09/07/25-09/12/25 | Grid Edge | BD-Board Management Decision $\square$ | 2,500 | 3,910 |
| 10/05/25-10/12/25 | ASDS- Annual Meeting | OTH-No Reason Given | 1,000 | 3,270 |
| 11/14/25-11/23/25 | NASS- Annual Meeting | BD-Board Management Decision $\square$ | 2,900 | 6,863 |
| 01/03/26-01/14/26 | ENMCC- Confidential sporting event | OTH-Release Pencil Hold/ENMCC Hold $\square$ | 15,000 | 12,000 |
| 07/08/26-07/16/26 | NAACP National Convention 2026 | BD-Board Management Decision $\square$ | 4,000 | 9,275 |
| 08/09/26-08/16/26 | Isagenix Celebration | OTH-No Reason Given | 210 | 1,196 |

## SUMMARY OF BOOKING ACTIVITY <br> EVENTS LOST OR CANCELLED SEPTEMBER 2023 (CONTINUED)

| Dates | Event | Reason | Attendees | Room Nights |
| :---: | :---: | :---: | :---: | :---: |
| 08/15/26-08/25/26 | IM-Confidential | NR-No Client Response | 10,000 |  |
| 10/18/26-11/21/26 | IEEE-Supercomputing | FR-No / Insufficient Space Available $\square$ | 12,000 | 24,000 |
| 10/18/26-10/21/26 | ACP Offshore Conference \& Expo | GOV-Local/State/Federal Law Issue $\square$ | 1,500 | 2,270 |
| 11/12/26-11/20/26 | PTC-Groundbreak | OTH-Release Pencil Hold/ENMCC Hold $\square$ | 4,000 |  |
| 04/23/27-04/30/27 | Power of Sunbelt 2027 - National Event | CR-Researching Alternate Year | 8,000 | 25,620 |
| 04/30/27-05/06/27 | TAPPICON | BD-Board Management Decision | 1,300 | 1,885 |
| 05/07/27-05/14/27 | Power of Sunbelt 2027 - National Event | CR-Researching Alternate Year | 8,000 | 25,620 |
| 05/13/27-05/18/27 | APTA-W orld Physiotherapy Congress \& General Meeting | FR-Rental Rates too High $\square$ | 2,000 | 3,402 |
| 06/16/27-06/24/27 | APIC-Annual Convention | NR-No Client Response | 4,500 | 4,221 |
| 07/14/27-07/22/27 | AHA Leadership Summit 2027 Annual Conference | OTH-No Reason Given | 2,000 | 2,995 |
| 10/02/27-10/07/27 | SETAC Annual Meeting | NOLA-Geographic Preference | 2,200 | 4,436 |
| 10/23/27-10/29/27 | ASA Staffing World | NOLA-Geographic Preference | 1,800 | 4,121 |
| 10/24/27-10/28/27 | SETAC Annual Meeting | NOLA-Geographic Preference | 2,200 | 4,436 |
| 10/29/27-11/06/27 | NAEYC Annual Conference | FR-First Option Group Confirmed | 18,000 | 12,079 |
| 11/02/27-11/09/27 | Learn Serve Lead | FR-First Option Group Confirmed | 4,000 | 11,134 |
| 11/07/27-11/14/27 | NLC | FR-First Option Group Confirmed | 3,000 | 10,000 |
| 05/13/28-05/19/28 | ICON User Conference | OTH-Release Pencil Hold/ENMCC Hold $\square$ | 2,200 | 7,810 |
| 10/29/28-1 1/05/28 | The Gerontological Society of America Annual Scientific Meeting | NR-No Client Response | 1,600 | 6,455 |
| 11/04/29-11/10/29 | Small Business Conference | BD-Board Management Decision | 4,000 | 11,280 |
| 06/15/30-06/23/30 | AANP National Conference | BD-Board Management Decision $\square$ | 6,500 | 20,955 |
| 06/14/31-06/22/31 | AANP-AANP 2031 | CR-Not Able to Decide | 6,500 | 20,995 |
| 01/15/33-01/22/33 | NCBA-Cattle Industry Convention \& Tradeshow | OTH-Release Pencil Hold/ENMCC Hold $\square$ | 9,000 | 13,233 |
| Totals: | Events - 47 |  | 237,132 | 328,115 |

## SUMMARY OF EVENT STATISTICS

## 2023-2027



## sUmMARY OF EVENT STATISTICS

2023-2027 OCCUPANCY


Tentative Events
As of 09/30/23 OSD-Based Occupancy Year 2023 2023 0.2\% 0.1\% $2025-7.2 \% \quad 10.9 \%$ 2026
2027

| $\frac{\text { Halls }}{}$ | Ballrooms |
| :---: | :---: |
|  | $0.1 \%$ |
| $1.0 \%$ | $2.4 \%$ |
| $7.2 \%$ | $10.9 \%$ |
| $16.6 \%$ | $6.4 \%$ |
| $22.2 \%$ | $10.8 \%$ |

## sUmMARY OF EVENT STATISTICS

2023-2027 VISITATION


| Firm Events |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| As of 09/30/23 | Total Event Statistics |  |  |  |
| Year | Events | Rental Reven | al Attend | Room Nights |
| 2023 | 122 | \$7,574,411 | 656,749 | 567,825 |
| 2024 | 95 | \$8,250,031 | 709,756 | 732,029 |
| 2025 | 51 | \$7,487,288 | 574,574 | 717,983 |
| 2026 | 37 | \$6,237,770 | 478,437 | 668,936 |
| 2027 | 27 | \$4,927,425 | 241,496 | 465,425 |


| Tentative Events |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| As of 09/30/23 | Total Event Statistics |  |  |  |
| Year | Events | Re | Atten | m Ni |
| 2023 | 4 | NA | 23,200 | 8,240 |
| 2024 | 16 | NA | 38,400 | 20,905 |
| 2025 | 42 | NA | 175,500 | 84,790 |
| 2026 | 43 | NA | 279,800 | 159,898 |
| 2027 | 46 | NA | 439,412 | 281,216 |

## SUMMARY OF EVENT STATISTICS

2023-2027 ECONOMIC IMPACT
Estimated Economic Impact - All Events


## sUMMARY OF EVENT STATISTICS

FIRM EVENTS THROUGH JANUARY 2024

| Dates | Event | Attendees | Room Nights | Space Days |
| :---: | :---: | :---: | :---: | :---: |
| 09/28/23-09/30/23 | New Orleans 2023 Collector Car Event | 10,000 | 2,966 | 81 |
| 10/02/23-10/05/23 | 2023 Unreal Fest and Creator Summit | 2,000 | 5,915 | 34 |
| 10/11/23-10/13/23 | Academy 2023 | 7,500 | 12,570 | 28 |
| 10/08/23-10/10/23 | Industry Week '23 powered by ISG | 1,000 | 1,500 | 3 |
| 10/15/23-10/18/23 | ASRM Scientific Congress \& Expo | 6,500 | 14,624 | 50 |
| 10/23/23-10/25/23 | NSC Congress \& Expo | 15,000 | 25,114 | 80 |
| 10/21/23-10/21/23 | City of New Orleans Neighborhood Summit | 100 | 0 | 4 |
| 10/25/23-10/27/23 | World Waterpark Association 43rd Annual | 800 | 1,715 | 18 |
| 10/24/23-10/25/23 | Airport Lounges GM Conference | 150 | 0 | 0 |
| 10/30/23-11/03/23 | International Mechanical Engineering Congress and | 3,000 | 2,555 | 14 |
| 10/31/23-11/01/23 | W JTA Conference \& Expo 2023 | 1,200 | 680 | 4 |
| 11/05/23-11/07/23 | Healthcare Design Expo \& Conference | 4,000 | 4,766 | 18 |
| 11/07/23-11/09/23 | ASUG Tech Connect | 750 | 1,900 | 14 |
| 11/14/23-11/17/23 | DEMA Show | 10,000 | 6,036 | 60 |
| 11/12/23-11/17/23 | Annual Convention \& Marketplace | 2,000 | 3,055 | 14 |
| 11/16/23-11/18/23 | AAPM\&R 2023 Annual Assembly | 2,500 | 5,165 | 27 |
| 11/22/23-11/23/23 | Annual Sheriff's Thanksgiving Celebration | 1,000 | 0 | 2 |
| 11/29/23-12/01/23 | The International Workboat Show | 14,000 | 6,215 | 82 |
| 12/05/23-12/07/23 | 2023 Response to Intervention Institute (RTI) at Work | 1,000 | 822 | 8 |

Estimated Economic Impact (\$ in Millions)
$\$ 180.0$
$\$ 160.0$
$\$ 140.0$
$\$ 120.0$
$\$ 100.0$
$\$ 80.0$
$\$ 60.0$
$\$ 40.0$
\$20.0
$\$ 0.0$


- Lodging Spend
- Non-Lodging Spend
- Lodging Spend
- Non-Lodging Spend


## sUMMARY OF EVENT STATISTICS

FIRM EVENTS THROUGH JANUARY 2024 (CONTINUED)

| Dates |  | Attendees | Room Nights | Occupied <br> Space Days |
| :--- | :--- | :---: | :---: | :---: |
| $12 / 11 / 23-12 / 14 / 23$ | NeurlPS Conference | 18,000 | 10,438 | 81 |
| $12 / 20 / 23-12 / 31 / 23$ | NOLA ChristmasFest | 45,000 | 0 | 60 |
| $12 / 22 / 23-12 / 23 / 23$ | Squires Mardi Gras Ball | 300 | 0 | 2 |
| $12 / 29 / 23-12 / 29 / 23$ | The Harlequins Mardi Gras Ball | 400 | 0 | 2 |
| $12 / 30 / 23-12 / 30 / 23$ | Les Pierrettes Mardi Gras Ball | 300 | 0 | 2 |
| $01 / 05 / 24-01 / 07 / 24$ | Fan Expo New Orleans | 12,000 | 1,050 | 12 |
| $01 / 07 / 24-01 / 11 / 24$ | $243 r d$ Meeting of the American Astronomical Society | 2,200 | 6,047 | 14 |
| $01 / 13 / 24-01 / 14 / 24$ | Endymion Coronation | 4,000 | 200 | 10 |
| $01 / 13 / 24-01 / 14 / 24$ | Mardi Gras New Orleans Grand Nationals | 7,500 | 500 | 9 |
| $01 / 12 / 24-01 / 15 / 24$ | New Orleans Blastoff | 10,000 | 1,500 | 18 |
| $01 / 17 / 24-01 / 19 / 24$ | The World LNG \& Gas Series: Americas Summit \& | 200 | 150 | 8 |
| $01 / 13 / 24-01 / 13 / 24$ | Louisiana Right to Life Gala | 1,000 | 0 | 4 |
| $01 / 13 / 24-01 / 13 / 24$ | Krewe of Apollo Mardi Gras Ball | 300 | 0 | 3 |
| $01 / 19 / 24-01 / 19 / 24$ | OCHSNER-System Leadership Kick-off | 2,800 | 0 | 5 |
| $01 / 23 / 24-01 / 25 / 24$ | POWERGEN International 2024 | 10,000 | 13,417 | 65 |
| $01 / 18 / 24-01 / 21 / 24$ | New Orleans Gymnastics Jazz Invite | 1,500 | 0 | 4 |
| $01 / 19 / 24-01 / 19 / 24$ | Coronation Ball | 800 | 0 | 4 |
| $01 / 20 / 24-01 / 20 / 24$ | Mardi Gras Ball | 2,000 | 0 | 4 |
| $01 / 27 / 24-01 / 27 / 24$ | NOMTOC Ball | 1,800 | 0 | 3 |
| Totals: | Events - 38 | $\mathbf{2 0 2 , 6 0 0}$ | $\mathbf{1 2 8 , 9 0 0}$ | $\mathbf{3}$ |

## MCCNO MARKETING

dnerence to Louisiana Ethics
Codes in Regard to Gifts


Dear Vendor,
I am reaching out on behalf of the New Orleans Ernest N. Morial Convention Center to discuss a matter of importance regarding our ongoing relationship, specifically in relation to the Louisiana Code of Governmental Ethics

As you may be aware, as a public entity, we are bound by stringent standards and regulations as stipulated in the Louisiana Code of Governmental Ethics (LSA R.S. 42:1101 et seq.). This code outlines several restrictions on the receipt of gifts or items of economic value by public servants. These restrictions are crucial for our operations and our interaction with vendors, including your respected company.

## Key Prohibitions under the Code

Receipt of Economic Value (R.S. 42:1111A, 1111C, 1111E): Public servants are prohibited from receiving any item of economic value for duties performed in their official capacity, except from their government entity.
2. Gift Restrictions (R.S. 42:1115): Public employees must not solicit accept gifts from entities seeking business with their agency or those regulated by or having substantial economic interests affected by the gency

Exception Clauses: The code does provide exceptions, such as the acceptance of food and drink consumed as a personal guest within a set monetary limit, and the receipt of low-value promotional items (e.g. branded cups, hats, or pens)

In this context, we welcome your cooperation to ensure adherence to these guidelines. While we greatly value the goodwill often demonstrated in business relationships, it is vital that any offerings from your company align with the ethical standards mandated by the state.

Regarding promotional items such as pens, hats, etc., please note they are acceptable but in no way necessary or expected.

Importantly, one of the prohibited items is any type of food, unless it is consumed as a personal guest within the monetary limit specified in the 'Exception Clause'. We must emphasize that any food gifts will be either returned or disposed of, in compliance with the ethics code. This measure is in place to uphold the integrity of our operational standards.

We cherish our relationship with your company and are committed to upholding transparency and integrity in all our professional dealings. Your understanding and compliance with these guidelines are essential to foster a continued, ethical, and mutually beneficial partnership.

We appreciate your attention to this matter and your ongoing support. Should you require any further clarification on these guidelines, please do not hesitate to contact me

New Orleans
BUILT TO
HOST ERNEST N. MORIAL
CONVENTION CENTER

New Orleans Ernest N. Morial Convention Center President and CEO Named to the Biz New Orleans "New Orleans 500"


For the third year in a row, Biz New Orleans has included New Orleans Ernest N. Morial Convention Center (NOENMCC) President and CEO Michael J. Sawaya on its "New Orleans 500 " list. The annual publication recognizes influential business leaders and other prominent professionals in the Greater New Orleans area and surrounding parishes whose work is driving the region's economy and shaping its future.

Sawaya joined the Convention Center in early 2018 and has stewarded multiple transformative projects that have reshaped the facility, positioning the NOENMCC as a leader in the national event space and as a local hub for the New Orleans community.

Under his leadership, the Convention Center embarked on a $\$ 557$ million Capital Improvement Plan to enhance the way the facility looks, feels and functions. The transformative project bolsters the NOENMCC's competitive edge in the national market and ensures it meets and exceeds evolving industry and customer standards. Several notable transformations have been completed, including a 7.5 -acre pedestrian park, renovations to 35 sets of restrooms and lighting upgrades throughout the exhibition halls. In addition to an ongoing $\$ 40$ million energy-saving roof replacement project, improvements are currently underway on 140 of the Convention Center's meeting rooms and public spaces.

Sawaya also guided the facility in achieving its first Leadership in Energy and Environmental Design (LEED) Gold certification in 2022, a major milestone in the Convention Center's proactive commitment to sustainability. This official certification from the U.S. Green Building Council makes the NOENMCC the largest LEED-certified project in Louisiana, the largest convention center project in the U.S. certified under LEED v4.1 Operations and Maintenance and the first convention center in the world to be awarded an initial certification under LEED v4.1 O+M.

Sawaya has been instrumental in facilitating a partnership between the Convention Center's governing board, the Ernest N. Morial New Orleans Exhibition Hall Authority, and River District Neighborhood Investors, LLC (RDNI). The partners are working together to build a new mixed-use neighborhood adjacent to the Convention Center and have begun crucial infrastructure work for the development. Once complete, the new River District neighborhood will be a hub of commerce and a transformative asset for the New Orleans region and the state of Louisiana.

Additionally, the Convention Center, with Sawaya's direction, works yearround to create opportunities to help Louisiana's small and emerging businesses (SEB) and disadvantaged business enterprises (DBE) succeed. With several massive projects planned and the growing demand for workers, suppliers and other resources, Sawaya has implemented policies to aggressively promote and prioritize the hiring of local vendors for the purchase of goods and services for the Convention Center.
"From the ongoing progress of the Capital Improvement Plan to reaching new heights with our sustainability goals and SEB/DBE program to our partnership with RDNI to bring a new neighborhood to our city, we are leading monumental and positive change for the New Orleans Ernest N . Morial Convention Center and the City of New Orleans," said Jerry Reyes, President of the Ernest N. Morial New Orleans Exhibition Hall Authority. "As we move forward into the future, Michael's leadership will continue to take the Convention Center to new heights, and our city will reap the economic rewards and tourism benefits. We are thrilled that Biz New Orleans has recognized Michael on its 'New Orleans 500 ' list.'

New Orleans
BUILT TO
HOST

| "Today we are delighted to announce that New Orleans is rising at the River District," said Louis Lauricella, co-managing member of RDNI. "The result of a bold vision and three years of intentional planning, the River District |
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|  |  | of bald vision and diree years of inetentional plamings, the River District

reflects hete time-honocd Nev Orceas comection points of resilieny and


other amenitics.
"With today's sroundreraking, our shared vision for a vibrant new



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way we live, work, and dhrice.

As the frist thovel his the ground.s sodes our detemination to to crate a


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and geen specs.

## Develpers have also pledged a total of foo mixcd.inco which 45 will $b$ e ffordable and wortforce housing.

$\qquad$ builiding in the hearat of ftice emerging River District neighbortood, the firist "Our Gulf of Mexico Operations werc bom hecr in Louisiana 45 y years ag



 Topgof wif conmencee
on Tchopitoulas Street

Brecking zorum on thic dymanic Riere Distrit projectis an exciting Topgolf to the city", said Topgolf Chief Devclopment Officer Chris Callaway. "We look forward to bringing vecen morer phyy yo tis lively Communit and are honored to be sese
the new River District developmet."
Construction project in the neighlomood will kick off fater 15 to 18



 communty se said New Oreans Councilvomann Lesi it haris, whose Council



 Wy Ines. The iffastuncure work sest the tatage for traficic nidscarct, taxi dopopoff and pick-up locations in addition to ample space for r The catalytic River Distritit project will undoubtedy be a new coonomic thousands of enev jobs, grow our tax base end diverify our conomy, said
 mid open space amenitics. The city has becn and will continuct to be a key partarer in shaping this project, and I am confidet that the River District wiil ba place that we can all be proudto tove, work and play yin for generations come"

OST
HOST

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NEW ORLEANS O COMPANY SIRHff人 Newontens

The Americas Selections of the Pastry World Cup and Bocuse D'or Will Be Held
in the USA for the First Time


New Orleans to serve as host city June 11-13, 2024 New Orleans \& Company is pleased to announce that the Americas selections of the Pastry World Cup and the Bocuse d ${ }^{\top}$ Or will be held for the first time in the United States in 2024. The New Orleans Emest N. Morial Convention Center will host the two continental selections of the mos prestigious intermational culinary and pastry compectitions Junc 11,12 and 13,2024 , showcasing the best pastry chefs and cooks from all over the American continent.
new orleans, the excellent gastronomic scene
Marked by its French and Spanish influences, New Orleans has a rich and varied eulinary heritage that brillianty reflects the diversity of its history $\pm$ whture Some of the most emblematic dishes to ty are callure. Some of he most cmblemaic dishes to ty are gumbo, typical stew served with rice.

As proof of the city's rich gastronomic heritage, many local restaurants and chefs are honored each year by the James Beard Foundation, one of the most also named Best Food Destination in the US by Tripadvisor as part of the 2023 Travelers' Choice Awards, making this city an obvious choice to host these two culinary competitions

On Tuesday, June 11, up to eight countries from North and South America will take part in the Americas selection of the Pastry World Cup. The three teams on the podium will qualify for the Grand Finale which will take place during Sirha Lyon® in January 2025. A new feature of this cycle will
 The candidate teams will have to work around a staple American dessert, which will be announced in the coming weeks

On Wednesday, June 12 and Thursday, June 13, the Bocused d'Or Americas will take over the stage, with up to 12 countries competing. At the end of these two days of competition, the jury will qualify the five best teams for the Grand Finale of the Bocused dor, also scheduled in January 2025 in France, during the next Sirha Lyon $\otimes$.

As a regular participant in these compections, a USA team has reached the podium six times a t the Pastry World Cup, with a World Champions title in 2001, and twice at the Bocuse d'Or, notably with the victory of Mathew Peters in 2017.
"New Orleans is a world-class culinary destination and renowned as a city wherc champions of all kinds are crowned," said Walt Leger III, Presiden and CEO, New Orleans \& Company. "We are honored that New Orleans ha een selected as the host city for the Bocuse d.Or Americas and the Americas selections of the Pasty World Cup in June 2024, becoming the first city in the United States to host these event
"It is a testament to our culinary community and the intermational reputation our city enjoys for the unique, one-of-a-kind cuisise we showcase across our
dining landscape, including classic restaurants operated for generations by legendary families, innovative fine dinino, and passionate chefs in kitchen
 around the world to the greatest food city in America.") added Leger

2024, A Year punctuated by the continental SELECTIONS FOR THE TWO COMPETTIIONS

After a period of national selections, the year 2024 will be punctuated by the various continental selections of the Pastry World Cup and the Bocuse d'Or: Europe, Americas, Asia-Pacific and Africa.

## These will begin with the European Selecion of the Pastry World Cu

 January 21 and 22, 2024 during Sirha Europain® in Paris. The competition will see eight major European nations compete, including France, Italy and Belgium, and the three best teams will qualify for the Grand Finale. To discover all the competing teams: click here. The Bocuse d'Or Europe will be held on Tuesday, March 19 and Wednesday March 20,2024 in Trondheim, Norway. of the 20 nations taking part, including France, Norway, Sweden and Dermark, as well as emerging nations such as Estonia, Latria and Poland, only 10 will qualify for the Grand Finale in January 2025 , during Sirha Lyon®.To discover all the competing teams: llick here.
SPOTLIGHT ON THE WORLD's GASTRONOM
Through the interational competitions Bocuse dor and Pastry World Cup, Sirha Food $\begin{aligned} & \text { highlights and brings together different gastronomic and } \\ & \text { and }\end{aligned}$ pastry-making cultures from all around the world. Each edition is an opportunity to discover new generations of chefs who are keen to enhance Shary heriage 1087 . 1989 esechical skills. Since their creation - in 1987 and 1989 respectively - the Bocuse d ${ }^{1}$ Or and the Pastry World Cup have never ceased to inspire and actively profession worldwide.
profession worldwide.

New Orleans
BUILT
HOST


## MEDIA <br> COVERAGE

## MEDIA REPORT - NOVEMBER 2023

## Outlet Name

Convention Center Coverage

| WGNO Online | 151,884 | $\$ 21.42$ |
| :--- | :---: | :---: |
| Exhibitor Online | 17,161 | $\$ 1.84$ |
| Informed Infrastructure Online | 15,089 | $\$ 1.23$ |
| IAVM Region 5 Newsletter |  |  |
| IAVM Region 5 Newsletter |  |  |
| IAVM Region 5 Newsletter | $2,298,312$ | $\$ 505.24$ |
| NOLA.com | 8,419 | $\$ 1.40$ |
| Exhibit City News | 6,300 |  |
| Facilities Management Advisor | 26,950 |  |
| Biz New Orleans |  |  |
| Notiulti | 11,915 | $\$ 321.20$ |
| USGBC Newsletter | 8,394 |  |
| Biz New Orleans (Print) | 30,080 | $\$ 1.40$ |
| WDSU at Noon | 8149 | $\$ 5,140.00$ |
| WDSU at 4p | 4,992 | $\$ 21.42$ |
| DDD Newsletter | 151,884 | $\$ 50.14$ |
| Exhibit City News | 791,046 | $\$ 505.24$ |
| New Orleans Citybusiness (Print) | $2,298,312$ | $\$ 6,573.34$ |
| WGNO Online | $\mathbf{5 , 8 2 8 , 8 8 7}$ |  |
| WDSU Online |  |  |
| NOLA.com |  |  |
| Convention Center Subtotals |  |  |

Headline/ Summary

## Date

## Impressions News Value

New Orleans Ernest N. Morial Convention Center wins sustainability, equity awards 11/1/2023
The New Orleans Ernest N. Morial Convention Center Wins Three Prestigious Awards for Sustainability and Equity 11/1/2023
The New Orleans Ernest N. Morial Convention Center Wins Three Prestigious Awards for Sustainability and Equity 11/2/2023
NOENMCC CAO Alita Caparotta Receives New Orleans Citybusiness "Women of the Year" Honor 11/2/2023
The New Orleans Ernest N. Morial Convention Center Wins Three Prestigious Awards for Sustainability and Equity 11/2/2023
International Pokemon Championship Coming to New Orleans
11/2/2023
As first work starts on River District neighborhood, a look at what's next
11/5/2023
New Orleans Convention Center Wins Awards for Sustainability and Equity 11/6/2023
New Orleans Convention Center Wins Awards for Sustainability and Equity 11/7/2023
Episode 173: The Latest from the Convention Center (Michael J. Sawaya on Business Podcast) 11/7/2023
Episodio 173: Lo último del Centro de Convenciones (Michael J. Sawaya on Business Podcast) 11/7/2023
Forward Symposium 2023 Wrap Up (NOENMCC Wins 'Rise to the Challenge' Award) 11/13/2023
Michael J. Sawaya's Feature in Biz New Orleans' 'Biz 500' List 11/16/2023
Holiday New Orleans Style Kicks off NOLA Holiday Season 11/17/2023
Holiday New Orleans Style Kicks off NOLA Holiday Season 11/17/2023
Holiday New Orleans Style Kicks off NOLA Holiday Season 11/22/2023
For the First Time, Pastry World Cup will be in the USA June 11-13, 2024 11/22/2023
Alita Caparotta's Women of the Year Award Profile 11/28/2023
$\begin{array}{ll}\text { Developers break ground on New Orleans' River District neighborhood } & \text { 11/29/2023 }\end{array}$
New River District neighborhood in the works in New Orleans 11/29/2023
$\begin{array}{ll}\text { New Orleans River District project begins with promise of jobs, request for lower taxes } & \text { 11/29/2023 }\end{array}$

## MEDIA REPORT - NOVEMBER 2023

| Outlet Name I | Impressions | News Value | Headline/ Summary | Date |
| :---: | :---: | :---: | :---: | :---: |
| NOLA ChristmasFest Coverage |  |  |  |  |
| Where Y'at |  |  | NOLA Christmas Fest Returns December 2023 | 11/1/2023 |
| WDSU Online | 791,046 | \$50.14 | NOLA ChristmasFest celebrates 10th anniversary of spreading holiday cheer | 11/5/2023 |
| Fox 8 at 7a | 28,288 |  | NOLA ChristmasFest Preview with Rosalie Mortillaro | 11/5/2023 |
| WDSU at 9a | 12,500 |  | NOLA ChristmasFest Preview with Rosalie Mortillaro | 11/5/2023 |
| My New Orleans |  |  | NOLA ChristmasFest Announces 10th Anniversary Special Programming | 11/6/2023 |
| NOLA Newswire |  |  | NOLA ChristmasFest Announces 10th Anniversary Special Programming | 11/6/2023 |
| NOLA.com | 2,298,312 | \$505.24 | It's beginning to look a lot like a busy Yule season | 11/20/2023 |
| NOLA.com | 2,298,312 | \$505.24 | NOLA Christmas Fest 2023: What to know for 10th anniversary. | 11/21/2023 |
| NOLA.com | 2,298,312 | \$505.24 | NOLA Christmas Fest 2023 has ice-skating, rides, Santa | 11/21/2023 |
| WGNO at 6p | 9,920 |  | Shop Local Saturday - NOLA ChristmasFest Feature | 11/22/2023 |
| NOLA.com | 2,298,312 | \$505.24 | Check out our great big list of New Orleans 2023 holiday events: lights, music, festivals (NOCF Mentioned) | 11/24/2023 |
| Axios New Orleans |  |  | Your guide to Christmas and holiday events in New Orleans | 11/27/2023 |
| WDSU Online | 791,046 | \$50.14 | Holiday Festivals: A list of festivals scheduled for 2023 Holiday season | 11/29/2023 |
| Where Y'at |  |  | 10 Festive Christmas Events in New Orleans | 11/29/2023 |
| NOLA ChristmasFest Subtotals | 10,826,048 | \$2,121.24 |  |  |
| TOTALS: |  |  |  |  |
| Articles/News Segments: | 41 |  |  |  |
| Total News Value | \$8,694.58 |  |  |  |
| Media Impressions: | 16,654,935 |  |  |  |
| MCCNO Website Impressions: | 28,000 |  |  |  |
| Facebook Likes: | 20,500 |  |  |  |

## NEWS RELEASES

FOR IMMEDIATE RELEASE Nov. 16, 2023

## NEWS RELEASE

900 Convention Center Blvd. • New Orleans, LA 70130 www.mecno.com

CONTACT: Tammy Austin
Phone: 504-442-4786, E-mail: taustin@tepgr.com

## New Orleans Ernest N. Morial Convention Center President and CEO Named to the Biz New Orleans "New Orleans 500"

Michael Sawaya recognized for third year in a row for regional impact and influence

(Click bere to download photo)

NEW ORLEANS - For the third year in a row, Biz New Orleans has included New Orleans Ernest N. Morial Convention Center (NOENMCC) President and CEO Michael J. Sawaya on its "New Orleans 500" list. The annual publication recognizes influential business leaders and other prominent professionals in the Greater New Orleans area and surrounding parishes whose work is driving the region's economy and shaping its future.

Sawaya joined the Convention Center in early 2018 and has stewarded multiple transformative projects that have reshaped the facility, positioning the NOENMCC as a leader in the national event space and as a local hub for the New Orleans community.

Under his leadership, the Convention Center embarked on a $\$ 557$ million Capital Improvement Plan to enhance the way the facility looks, feels and functions. The transformative project bolsters the NOENMCC's competitive edge in the national market and ensures it meets and exceeds evolving industry and customer standards. Several notable transformations have been completed, including a 7.5-acre pedestrian park, renovations to 35 sets of restrooms and lighting upgrades throughout the exhibition halls. In addition to an ongoing $\$ 40$ million energy-saving roof replacement project, improvements are currently underway on 140 of the Convention Center's meeting rooms and public spaces.

Sawaya also guided the facility in achieving its firstLeadership in Energy and Environmental Design (LEED) Gold certification in 2022, a major milestone in the Convention Center's proactive commitment to sustainability. This official certification from the U.S. Green Building Council makes the NOENMCC the largest LEED-certified project in Louisiana, the largest convention center project in the U.S. certified under LEED v4.1 Operations and Maintenance and the first convention center in the world to be awarded an initial certification under LEED v4.1 $\mathrm{O}+\mathrm{M}$.

Sawaya has been instrumental in facilitating a partnership between the Convention Center's governing board, the Ernest N. Morial New Orleans Exhibition Hall Authority, and River District Neighborhood Investors, LLC (RDNI). The partners are working together to build a new mixed-use neighborhood adjacent to the Convention Center and have begun crucial infrastructure work for the development. Once complete, the new River District neighborhood will be a hub of commerce and a transformative asset for the New Orleans region and the state of Louisiana.

Additionally, the Convention Center, with Sawaya's direction, works year-round to create opportunities to help Louisiana's small and emerging businesses (SEB) and disadvantaged business enterprises (DBE) succeed. With several massive projects planned and the growing demand for workers, suppliers and other resources, Sawaya has implemented policies to aggressively promote and prioritize the hiring of local vendors for the purchase of goods and services for the Convention Center.
"From the ongoing progress of the Capital Improvement Plan to reaching new heights with our sustainability goals and SEB/DBE program to our partnership with RDNI to bring a new neighborhood to our city, we are leading monumental and positive change for the New Orleans Ernest N. Morial Convention Center and the City of New Orleans," said Jerry Reyes, President of the Ernest N. Morial New Orleans Exhibition Hall Authority. "As we move forward into the future, Michael's leadership will continue to take the Convention Center to new heights, and our city will reap the economic rewards and tourism benefits. We are thrilled that Biz New Orleans has recognized Michael on its 'New Orleans 500' list."

## About the New Orleans Ernest N. Morial Convention Center (NOENMCC)

New Orleans is Built to Host! With 1.1 million square feet of prime exhibit space on one level, all under one roof, NOENMCC is the sixth largest Convention Center in the United States and provides the largest single exhibit space in the country. NOENMCC is a 2023 IAVM VenueExcellence recipient and is consistently named a regional top workplace by The Times-Picayune/The New Orleans Advocate. Our recent LEED Gold certification makes NOENMCC the largest LEED-certified project in Louisiana and the largest convention center project in the U.S. certified under LEED v4.1 Operations and Maintenance, as well as the first convention center in the world to be awarded initial certification under LEED Gold v4.1 $\mathrm{O}+\mathrm{M}$. A leading contributor to the city's robust tourism economy, NOENMCC event activity has produced $\$ 90.1$ billion in economic impact since its 1985 opening.

## Media Contact:

Sharon Truxillo
Gambel Communications
225-939-2403
sharon@gambelpr.com
FOR IMMEDIATE RELEASE
November 29, 2023

## River District Neighborhood Investors, Ernest N. Morial New Orleans Exhibition Hall Authority break ground on vibrant mixed-use neighborhood along the Mississippi River <br> The River District promises more than \$1 billion in economic activity, infrastructure improvements

NEW ORLEANS (Nov. 29, 2023) - River District Neighborhood Investors, LLC (RDNI) and the Ernest N. Morial New Orleans Exhibition Hall Authority broke ground today on New Orleans' newest mixed-use neighborhood located on the banks of the Mississippi River.

Joined by anchor commercial tenant Shell Gulf of Mexico Operations, Louisiana Governor-elect Jeff Landry, New Orleans Mayor LaToya Cantrell and Councilwoman Lesli Harris and Topgolf, the action was celebrated as an opportunity to transform one of New Orleans' last pieces of vacant riverfront land into a hub of commerce, trade and culture.
"Today we are delighted to announce that New Orleans is rising at the River District," said Louis Lauricella, co-managing member of RDNI. "The result of a bold vision and three years of intentional planning, the River District reflects the time-honored New Orleans connection points of resiliency and inclusiveness and will serve as a national model of how neighborhoods can be responsibly built."

Expected to generate $\$ 43$ million of net new annual tax revenues and more than $\$ 1$ billion in economic activity, the River District promises a new neighborhood designed to be sustainable
and integrated with the surrounding area. The neighborhood will include condominiums and apartments, retail space, hotels, restaurants, sports and entertainment and other amenities.
"With today's groundbreaking, our shared vision for a vibrant new neighborhood adjacent to the Convention Center is coming into sharp focus," said Jerry Reyes, Ernest N. Morial New Orleans Exhibition Hall Authority President. "Building on this rare piece of undeveloped New Orleans riverfront land is a momentous project, and we are thrilled to play a role creating what will be a transformative asset for the New Orleans region and the state of Louisiana."
"Today marks more than just a groundbreaking for a mixed-use development; it represents a transformative moment for our city,' said Michael Sawaya, president and CEO of the New Orleans Ernest N. Morial Convention Center. "This visionary project will shape the very fabric of our community, bringing together diverse elements that will forever change the way we live, work, and thrive.
"As the first shovel hits the ground, so does our determination to create a future that is vibrant, inclusive, and limitless in its possibilities. Together, we build not just buildings, but a legacy of progress that will inspire New Orleans for generations to come," Sawaya concluded.
In the coming months, the project is expected to generate more exciting announcements of partnerships with organizations sharing the bold and inclusive vision of its developers. Plans already include district-wide stormwater management; a large, centrally located park; a resilient power grid utilizing Mississippi River water; next-generation digital infrastructure and green spaces.

Developers have also pledged a total of 900 mixed-income housing units, of which 450 will be affordable and workforce housing.

Earlier this year, Shell announced it will bring its Gulf of Mexico operations headquarters to a new cutting-edge 142,000 square-foot multi-floor office building in the heart of the emerging River District neighborhood, the first Class A office building to be constructed in New Orleans since 1989.
"Our Gulf of Mexico Operations were born here in Louisiana 45 years ago, and this move allows us to be as vital to the City's vibrant future as we have been foundational to its past," said Colette Hirstius, Shell's senior vice president for the Gulf of Mexico. "As the global demand for energy continues to grow, lower carbon oil and gas like that produced in the Gulf of Mexico will remain critical in ensuring a balanced energy transition. Moving to this new modern, fit-forpurpose office will help us to maximize our performance in a cost-effective way, so that we can help to meet the energy needs of today, tomorrow and for decades to come." Topgolf will commence construction soon as an anchor entertainment venue on Tchoupitoulas Street.
"Breaking ground on the dynamic River District project is an exciting milestone for the New Orleans community and a big step toward bringing Topgolf to the city," said Topgolf Chief

Development Officer Chris Callaway. "We look forward to bringing even more play to this lively community and are honored to be selected as the entertainment anchor for the new River District development."

Construction projects in the neighborhood will kick off after 15 to 18 months of crucial infrastructure work, which includes new roads and sewer and utility lines. The infrastructure work sets the stage for traffic improvements and a transportation system that will feature bus rapid transit, rideshare, taxi drop-off and pick-up locations in addition to ample space for pedestrians and cyclists.
"The River District signifies an enormous opportunity to infuse economic possibilities and a range of uses into a dynamic and sustainably constructed community," said New Orleans Councilwoman Lesli Harris, whose Council District B includes the River District. "I appreciate the developers' commitment to shaping a vision for a neighborhood that will include infrastructure improvements as well as affordable and workforce housing, so people can live near where they work."

Construction projects in the neighborhood will kick off after 15 to 18 months of crucial infrastructure work, which includes new roads and sewer and utility lines. The infrastructure work sets the stage for traffic improvements and a transportation system that will feature bus rapid transit, rideshare, taxi drop-off and pick-up locations in addition to ample space for pedestrians and cyclists.
"The catalytic River District project will undoubtedly be a new economic development engine for the city and region that will create and retain thousands of new jobs, grow our tax base and diversify our economy, said New Orleans Mayor LaToya Cantrell. It will also create a new neighborhood out of previously vacant land with hundreds of units of new affordable and workforce housing, new public transit connections and retail, entertainment and open space amenities. The City has been and will continue to be a key partner in shaping this project, and I am confident that the River District will be a place that we can all be proud to live, work and play in for generations to come."

Editor's note: Please click here for neighborhood renderings attributed to Gensler and the Topgolf image attributed to Aria Group architects.
\#\#\#

## About River District Neighborhood Investors LLC (RDNI)

River District Neighborhood Investors is a diverse group of partners with deep local roots, all accomplished mixed-use and residential developers with local, regional, and national experience, unparalleled reputations, and strong financial results. The team was selected in 2021 by the Ernest N . Morial New Orleans Convention Center Authority to develop a mixed-use community with best-in-class sidewalks, bike paths, and green spaces. The River District will revitalize this $40+$ acre tract of vacant land along the riverfront as an energetic hub of commerce, trade, culture, history, and community. For information visit www.riverdistrictnola.com.

## About the Ernest N. Morial New Orleans Exhibition Hall Authority

The Ernest N. Morial New Orleans Exhibition Hall Authority's (Authority) exclusive mission is to finance, construct and operate facilities in order to attract and conduct conventions, trade shows and other events that support and expand the economy of both the State of Louisiana and New Orleans Region. The Authority is composed of a 13 -member board of commissioners, ten appointed by the Governor of Louisiana, and three appointed by the Mayor of New Orleans. Since 1985, event activity at the New Orleans Ernest N. Morial Convention Center has produced $\$ 90.1$ billion in economic impact since its 1985 opening, including $\$ 5.7$ billion in new tax revenue for state and local governments.

## About the New Orleans Ernest N. Morial Convention Center (NOENMCC)

New Orleans is Built to Host! With 1.1 million square feet of prime exhibit space on one level, all under one roof, NOENMCC is the sixth largest Convention Center in the United States and provides the largest single exhibit space in the country. NOENMCC is a 2023 IAVM Venue Excellence recipient and is consistently named a regional top workplace by The Times-Picayune/The New Orleans Advocate. Our recent LEED Gold certification makes NOENMCC the largest LEED-certified project in Louisiana and the largest convention center project in the U.S. certified under LEED v4.1 Operations and Maintenance, as well as the first convention center in the world to be awarded initial certification under LEED Gold v4.1 $\mathrm{O}+\mathrm{M}$. A leading contributor to the city's robust tourism economy, NOENMCC event activity has produced $\$ 90.1$ billion in economic impact since its 1985 opening.


## TEMPORARY STAFFING SERVICES

## Summary:

Convention Center has formed a pool of firms that provides temporary staffing upon request.

## Contractor Information:

AtWork Personnel

- Metairie, LA 70005
- SEB/DBE Certification and/or Participation: No


## Express Employment Professionals

- New Orleans, LA 70125
- SEB/DBE Certification and/or Participation: Yes (100\%)


## Contract Term:

December 14, 2023 - December 13, 2028

## Contract Amount:

Total Contract Cost: Rates will be negotiated at time of request.

- 2024 Budget for temporary staffing across all departments is $\$ 376,000$. Most of this $\sim \$ 345,000$ is budgeted for production services, which is billed to the events.


## Solicitation:

Service was competitively solicited in 2023 as an open ended RFQ. Contractors are vetted and added to pool as submissions are received. All contractors commit to our Living Wage policy.

## BACKFLOW PREVENTER TESTING AND CERTIFICATION

## Summary:

CONSULTANT will perform tests and certifications for eighteen (18) backflow preventer valves.

## Contractor Information:

Gallo Mechanical Services, L.L.C.

- New Orleans, LA 70119
- SEB/DBE Certification and/or Participation: No


## Contract Term:

January 1, 2024 - December 31, 2029

## Contract Amount:

Annual Contract Cost: $\$ 4,916$

## Solicitation:

Request for Quote - Two (2) Quotes received

## BOILER AND PVI MAXIM WATER HEATER MAINTENANCE SERVICES

Summary:
CONSULTANT will perform annual maintenance and testing on boilers and water heaters.

## Contractor Information:

Corporate Mechanical Contractors, Inc.

- Baton Rouge, LA 70809
- SEB/DBE Certification and/or Participation: No


## Contract Term:

January 1, 2024 - December 31, 2029

## Contract Amount:

Annual Contract Cost: $\$ 12,940$

## Solicitation:

Request for Quote - One (1) Quote received

## FIRE INSPECTION SERVICES

## Summary:

CONSULTANT will provide annual and semi-annual inspection and testing of the sprinkler system, fire pumps, and alarms.

## Contractor Information:

Jefferson Sprinkler, Inc.

- Gretna, LA 70054
- SEB/DBE Certification and/or Participation: No


## Contract Term:

December 14, 2023 - December 13, 2028

## Contract Amount:

Year One: $\$ 55,912.50$ (Annual $\$ 19,400+$ Semi-Annual $\$ 10,250+1 / 2$ of $5-\mathrm{yr}$ Code Compliance $\$ 26,262.50$ ) Years Two - Five: $\$ 29,650.00$ each year (Annual $\$ 19,400+$ Semi-Annual $\$ 10,250$ )

## Solicitation:

Advertised as a Request for Proposal (RFP) - One (1) Proposal received

FINANCE \& AUDIT
COMMITTEE REPORT

## CONTRACTS EXECUTED: RESOLUTION 2023.7

## Provide Inflatables for NOLA ChristmasFest

- Summary: CONSULTANT will provide inflatables for NOLA ChristmasFest 2023.
- Contractor Information:
- Greysons Events \& Entertainment
- Gonzales, LA 70737
- SEB/DEB: No
- Contract Term:
- December 20, 2023 - December 30, 2023
- Contract Amount
- Total Contract Cost: $\$ 4,215$
- Solicitation:
- Request for Quote - Two (2) Quotes received.


## Provide Digital Signage Solution

- Summary: CONSULTANT will provide digital signage with custom capabilities for meeting rooms throughout the Convention Center.
- Contractor Information:
- Four Winds Interactive LLC dba Poppulo
- Denver, CO 80203
- SEB/DBE: No (Exempt: Software)

Contract Term:

- January 1, 2024 - December 31, 2025
- Contract Amount
- Total Contract Cost: \$141,300
- Solicitation:
- Current Vendor


## Provide Legal Research Services

- Summary: CONSULTANT will provide legal research services.
- Contractor Information:
- Thomson Reuters
- Eagan, MN 55123
- SEB/DEB: No (Exempt: Software)
- Contract Term:
- September 1, 2023 - August 31, 2024
- Contract Amount:
- Total Contract Cost: \$3,037
- Solicitation:
- Current Vendor


## Provide Corporate Recruiting Services

- Summary: CONSULTANT will provide online corporate recruiting services.
- Contractor Information:
- Linkedln Corporation
- Sunnyvale, CA 94085
- SEB/DBE: No (Exempt: Software)
- Contract Term:
- January 1, 2024 - December 31, 2025
- Contract Amount:
- Total Contract Cost: \$29,880
- Solicitation:
- Current Vendor


## CONTRACTS EXECUTED: RESOLUTION 2023.7

## Provide Chiller Motor Repairs

- Summary: CONTRACTOR will disassemble and remove chiller motors for inspection and repair
- Contractor Information:
- Johnson Controls Inc
- Metairie, LA 70002
- SEB/DEB: Yes (30\% J\&B Machine Works)
- Contract Term:
- October 25, 2023 - December 31, 2023
- Contract Amount:
- Total Contract Cost: \$125,049
- Solicitation:
- Solicited as a Request for Quote - Two (2) Quotes received.


## Provide Phase II Substation Repairs

- Summary: CONTRACTOR will provide repair services in substations $15,16,17$ and 18.
- Contractor Information:
- Achary Electrical Contractors LLC
- Slidell, LA 70460
- SEB/DBE: Yes (100\%)
- Contract Term:
- September 29, 2023 - September 28, 2024, or upon project completion
- Contract Amount:
- Total Contract Cost: $\$ 39,478$
- Solicitation:
- Request for Quote - Three (3) quotes received


## Provide Alarm Notification Services

- Summary: CONSULTANT will supply, program, and install an alarm notification system.
- Contractor Information:
- Siemens Industry, Inc.
- St. Rose, LA 70087
- SEB/DEB: No (Exempt: Software)
- Contract Term:
- October 2, 2023 - October 1, 2024 or upon project completion
- Contract Amount:
- Total Contract Cost: $\$ 29,886$
- Solicitation:
- Current Vendor modifying the existing Siemens Desigo Command and Control System


## IAEE NOLA 2024 Partnership Agreement

- Summary: CONSULTANT will provide sponsorship opportunities and advertising on behalf of the MCCNO.
- Contractor Information:
- International Association of Exhibitions and Events
- Dallas, TX 75251
- SEB/DBE: No
- Contract Term:
- January 1, 2024 - December 31, 2024
- Contract Amount:
- Total Contract Cost: \$39,450
- Solicitation:
- Sponsorship


## CONTRACTS EXECUTED: RESOLUTION 2023.7

## ce Ambassador for NOLA ChristmasFest

- Summary: CONSULTANT will provide daily ice-skating performances as well as on-ice services including greeting guests, sharing tips and pointers during NOLA ChristmasFest
- Contractor Information:
- Sarah Zanolli
- New York, NY 10040
- SEB/DEB: No

Contract Term

- December 20, 2023 - December 30, 2023
- Contract Amount
- Total Contract Cost: \$5,300
- Solicitation:
- Request for Quote - One (1) Quote received


## Provide Safety Skills Courses

- Summary: CONSULTANT will provide safety skills course licenses for up to four-hundred fifty (450) seats.
- Contractor Information:
- HIS Workplace Compliance Solutions, Inc
- Frisco, TX 75034
- SEB/DBE: No (Exempt: Software)
- Contract Term:
- October 18, 2023 - October 17, 2024
- Contract Amount
- Total Contract Cost: \$11,700
- Solicitation:
- Request for Quote - One (1) Quote received


## Provide Digital Signage for Menu Boards

- Summary: CONSULTANT will provide fifty-eight (58) software licenses and digital signage devices for Centerplate menu boards.
- Contractor Information
- Spectrio, Inc.
- Tampa, FL 33614
- SEB/DEB: No (Exempt: Software)
- Contract Term:
- October 27, 2023 - October 26, 2026
- Contract Amount:
- Total Contract Cost: $\$ 70,868$
- Solicitation:
- Current Vendor


## Provide Holiday Characters for NOLA

ChristmasFest

- Summary: CONSULTANT will provide holiday characters to engage and take photos with guests at NOLA ChristmasFest 2023.
- Contractor Information
- Carl Mack Presents
- New Orleans, LA 70112
- SEB/DBE: No
- Contract Term:
- December 20, 2023 - December 30, 2023
- Contract Amount:
- Total Contract Cost: \$25,905
- Solicitation:
- Request for Quote - One (1) Quote received


## CONTRACT RENEWALS EXECUTED: RESOLUTION 2023.7

## Access Data Capture App Software Services

- Contractor Information:
- LINQ
- Frisco, TX 75033
- September 30, 2023 - September 29, 2024


## Human Capital Management Software Services

- Contractor Information:
- The Ultimate Software Group, Inc. aka UKG Inc
- Weston, FL 33326

October 1, 2023 - September 30, 2024

## Landscaping Services

- Contractor Information:
- Rotolo Consultants, Inc.
- Slidell, LA 70460
- November 1, 2023 - October 31, 2024


## Electronic Meter Software Services

- Contractor Information:
- Entronix
- Kenner, LA 70062
- November 1, 2023 - October 31, 2024

Marketing and Communications Consuling

- Contractor Information:
- BNDWTH, LLC
- New Orleans, LA 70163
- January 1, 2024 - December 31, 2024

Diversity Contract Management Software

- Contractor Information.
- B2GNow
- Phoenix, AZ 85007
- October 1, 2023 - September 30, 2024


## Janitorial Supplies

- Contractor Information
- State Industrial Products dba State Chemical Solutions
- Mayfield Heights, OH 44124
- July 21, 2023 - July 20, 2024


## Janiforial Supplies

- Contractor Information:
- Westbank Janitorial \& Paper Supply, LLC
- Gretna, LA 70056
- July 12, 2023 - July 11, 2024


## CONTRACT RENEWALS EXECUTED: RESOLUTION 2023.7

## Audio Services for Mardi Gras

- Contractor Information:
- Pyramid Audio Productions, Inc.
- Jefferson, LA 70121
- January 27, 2024 - January 26, 2025


## CONTRACT AMENDMENTS EXECUTED: RESOLUTION 2023.7

## Janitorial Supplies

- Contractor Information:
- State Industrial Products dba State Chemical Solutions
- Mayfield Heights, OH 44124
- September 12, 2023 - July 20, 2027
- Amendment No. 1 removes seven (7) items from the bid summary.


## Transportation, Waste Disposal, and Recycling

- Contractor Information:
- Waste Pro of Lovisiana, Inc.
- Kenner, LA 70062
- December 1, 2023 - November 30, 2024
- Amendment is for a Diversion Report which has a monthly cost of $\$ 165$ (annual cost \$1,980).

NOEHA AGENDA

Regular Meeting of the Board of Commissioners Ernest N. Morial New Orleans Exhibition Hall Authority (NOEHA)
Authority Boardroom - 900 Convention Center Blvd., New Orleans, LA 70130
Livestream: https://attendee.gotowebinar.com/register/8464446666117718616
Audio Only: 1 (914) 614-3221 | Access Code: 322-910-537

## AGENDA

## Wednesday, December 13, 2023 <br> 2:00 pm.

After the meeting is convened, the Board of Commissioners will consider the following items:
I. Call to Order
II. Public Comment - The Louisiana Open Meetings Law provides the public with the opportunity to address this Board prior to it taking any action on an agenda item at the meeting. Members of the public can provide comment by email to comments@mccno.com or in person. Email comments will be read aloud up to łwo (2) minutes each. People wishing to speak in person must fill out a speaker card and submit it to staff at the meeting. Speakers will be allowed 2 minutes to make comments.
III. Approval of NOEHA Board Meeting Minutes of November 15, 2023
IV. Resolution
A. 2023.10 The Louisiana Compliance Questionnaire for Audit Engagement
V. Committee Reports (non-consent)
A. Finance \& Audit Committee

1. Financial Reports - October 2023
2. Contracts Executed 2023.7
VI. Executive Session
A. Discuss Pending Litigation pursuant to La. R.S. 42:17(A)(2):
3. Warehouse Café Properties, L.L.C., et al. v. the Ernest N. Morial Convention Center, No. 2023-13248, Civil District Court, Parish of Orleans, State of Louisiana;
VII. Convention Center President's Report
VIII. Other Business
IX. Next Regularly Scheduled Meeting: Wednesday, January 24, 2024
X. Motion to Adjourn

NOEHA MEETING MINUTES

## MEETING MINUTES OF THE BOARD OF COMMISSIONERS ERNEST N. MORIAL NEW ORLEANS EXHIBITION HALL AUTHORITY

A Meeting of Ernest N. Morial New Orleans Exhibition Hall Authority was held on Wednesday, November 15, 2023.

President Reyes called the meeting to order at 2:15 p.m. and asked for a roll call. The results were as follows:

| Geri Broussard | Present |
| :--- | :--- |
| Stephen Caputo | Present |
| Edgar Chase, IV | Present |
| David Ellis | Present |
| Ronald Guidry | Present |
| Robert Hammond | Present |
| Don Hubbard | Absent |
| Eddie Jacobs | Present |
| Ralph Mahana | Absent |
| Jerry Reyes | Present |
| Melvin J. Rodrigue | Present |
| Camille Whitworth | Present |
| Eric Wright | Present |

The total number present at roll call was eleven (11).
President Reyes asked for public comment emails of agenda items. There were none.

President Reyes requested a motion to approve the NOEHA Board Meeting Minutes of October 25, 2023. Commissioner Broussard moved approval, seconded by Commissioner Whitworth. Motion approved.

Commissioner Broussard moved approval of Resolution 2023.9 - Amendment to Joint Use Agreement with Louisiana Department of Transportation and Development. Motion seconded by Commissioner Whitworth. Motion approved.

Alita Caparotta presented the 2024 Budget Report - Operating \& NonOperating, Taxes and Debt Service, and Capital Program. Commissioner Guidry moved approval. Motion seconded by Commissioner Hammond. Motion approved.

Commissioner Ellis moved to approve Construction Manager at Risk - Roofing Project - AECOM Hunt Broadmoor, A Joint Venture. Motion seconded by Commissioner Broussard. Motion approved.

Commissioner Jacobs moved to approve Roofing Project - Architectural Design \& Construction Administration Services - Eskew+Dumez+Ripple, A Professional Corp. Motion seconded by Commissioner Whitworth. Motion approved.

Commissioner Broussard moved approval of consent agenda items (A) Contracts (1) 3rd Party Commissioning for HVAC and Electrical Stage I, Phases I and II - Thompson Building Energy Solutions, LLC and (2) Furniture, Fixtures, \& Equipment - Associated Office System of Lovisiana, INC (AOS) and (B) Insurance Renewals (1) Property and Casualty Renewals, and (2) Health and Benefit Plan Renewals. Motion seconded by Commissioner Guidry. Motion approved.

Alita Caparotta presented the Financial Reports - September 2023. Commissioner Broussard moved approval. Motion seconded by Commissioner Guidry. Motion approved.

Commissioner Broussard moved approval to go into executive session at 2:37p.m. to discuss: (A) Pending Litigation pursuant to La. R.S. 42:17(A) (2): (1) The Lemoine Company, LLC, et al. v. the Ernest N. Morial Exhibition Hall Authority, et al., No. 2021-07651, Civil District Court, Parish of Orleans, State of Louisiana and
(B) Discussion of the character and professional competence of the Authority's Executive Vice President pursuant to his employment contract and authorized pursuant to La. R.S. 42:17(A)(1). Motion seconded by Commissioner Ellis. Motion approved.

Board, except for Commissioner Broussard,returned from executive session at 3:07 p.m.

Commissioner Reyes moved to award the Executive Vice President Michael Sawaya a performance incentive of $\$ 20,950$ and a $5 \%$ merit increase. Motion seconded by Commissioner Rodrigue. Motion approved.

Michael Sawaya gave the President's report.
Commissioner Whitworth exited the meeting at 3:12.
President Reyes advised the board of the 2024 tentative board meeting dates.
There was no Other Business to come before the board.
President Reyes asked for a motion to adjourn. Commissioner Rodrigue moved adjournment, seconded by Commissioner Hammond. Motion approved and the meeting adjourned at 3:17 p.m.

ATTEST:
:rsa


RESOLUTION APPROVING
the louisiana compliance questionnaire for audit engagement

WHEREAS, the Lovisiana Compliance Questionnaire (for audit engagement) is a required part of a financial audit of Louisiana State and local government and quasi-public agencies. The Louisiana Legislative Auditor's office requires the questionnaire be presented and adopted by the Board of Commissioners by means of a formal resolution. Upon adoption of this questionnaire, the Authority's auditors, LaPorte CPAs and Business Advisors, will substantiate audit procedures with this document.

BE IT RESOLVED at the December 13, 2023 regular meeting of the Board of Commissioners of the Ernest N. Morial New Orleans Exhibition Hall Authority, Commissioner $\qquad$ moved that the Lovisiana Compliance Questionnaire be approved and adopted.

LOUIIIANA COMPLIANCE QUESTIONNAIRE
Dear Chief Executive Officer
Attached is the Louisiana Compliance Questionnaire that is to be completed by you or your staff. This
 elected officicils should sign the document, in lieu of such a a resolution. The completed questionnaire and a copy of the adoption instrument, fipproppiate, must be given to the
auditior at the beginning of the audit.t The auditor will, during the course of his reaular auditit test the

Certain portions of the eusestionnaire may not be applicable to your organization, especilly those related
to federal financial assistance. In such cases, it is appoopriate to mark the reppesentation not applicable." However, you must respond to each appicabal representation. A' 'es' ' nswer indicates that you have complied with the applicable law or reguation. A A 'o' answer to any representation indicates a
possible violation of law or regulation and, as such, shound be fully explained. These maters will be reviewed by the audito durina the course of his sis examination. please feel free to atach a further
explanation of any repesenentaion

Dary G. Purpera, CPA, CfE
Louisiana Legisilative Auditor
Enclosure
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Aiports



4．All project tunds have been expended on the project and for no othe
45．We have eerified to the audior，on an annual asis．that we have er Pors
46．We have submitted our appiliations for funding port construction or
 48．All project tunds have been expended on the project and tor no othe 49．We have estatilised asysem of adninistration that provides tor the


Sewerage Disticicts
We histics
Waterworks Districis
willy Districts
3．We have complilied with the statuory requirements of R．S． 33.4161
Prainage and Irigation Districts
S4．We have comppled withe the statuon reauriements of of． $38.1601-1.1$

Fire Protection Districts
Fire Protection Districts
55．We have complied with the statutory requirements of R．S．40：1491－1509
Ither Special Districts
56．We have complied with hose specific statuluy reauirements of state law appicicable to tour distric
The previous responses have been made to the best of our belief and knowedge．


Yes［ ］Nol ］

Yes（ ）Nol

FINANCE \& AUDIT
COMMITTEE REPORT

| ASSETS AND DEFERRED OUTFLOWS OF RESOURCES | 2023 |  | 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |  |
| Cash | \$ | 24,109,554 | \$ | 18,837,189 |
| Investments |  | 22,113,881 |  | 25,041,486 |
| Accounts receivable, net |  | 7,060,663 |  | 4,292,271 |
| Interest receivable |  | 693,426 |  | 375,791 |
| Lease receivable |  | 1,292,748 |  | 1,341,421 |
| Prepaid expenses and other assets |  | 2,663,232 |  | 2,018,754 |
| Total current assets |  | 57,933,504 |  | 51,906,912 |
| Designated and restricted assets: |  |  |  |  |
| Cash, restricted primarily for construction and debt service |  | 5,386,277 |  | 5,377,974 |
| Cash, restricted to satisfy Cooperative Endeavor Agreements |  | 7,340,565 |  | 7,124,710 |
| Investments, designated by Board for future specified use |  | 35,600,000 |  | 35,600,000 |
| Investments, restricted to satisfy Cooperative Endeavor Agreements |  | 97,621,320 |  | 78,749,693 |
| Investments, restricted primarily for debt services |  | 115,715,018 |  | 4,613,249 |
| Interest Receivable |  | 464,664 |  | - |
| Taxes receivable |  | 21,260,624 |  | 18,043,052 |
| Total designated and restricted assets |  | 283,388,468 |  | 149,508,677 |
| Long-term assets: |  |  |  |  |
| Lease receivable, less current portion |  | 3,890,522 |  | 4,533,567 |
| Right to use leased assets and subscriptions, net of amortization |  | 534,602 |  | 797,640 |
| Property, buildings and equipment, net |  | 414,000,317 |  | 381,681,497 |
| Total long-term assets |  | 418,425,441 |  | 387,012,704 |
| Total assets | \$ | 759,747,413 | \$ | 588,428,294 |
| Deferred outflows of resources |  |  |  |  |
| Unamortized loss on bond refinancing |  | - - |  | 758,820 |
| Total assets and deferred outflows of resources | \$ | 759,747,413 | \$ | 589,187,114 |
| LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION Current liabilities (payable from current assets): |  |  |  |  |
|  |  |  |  |  |
| Accounts payable | \$ | 18,680,060 | \$ | 4,662,381 |
| Other payables |  | 6,450,477 | \$ | 2,257,967 |
| Unearned revenue |  | 5,374,185 | \$ | 5,804,546 |
| Current portion of lease and subscrtption obligations |  | 61,330 | \$ | 608,102 |
| Compensated absences, current portion |  | 761,998 | \$ | 638,281 |
| Total unrestricted current liabilities |  | 31,328,050 |  | 13,971,277 |
| Current liabilities (payable from restricted assets): |  |  |  |  |
| Other Liabilities |  | 77,127 |  | 69,329 |
| Current portion of accrued bond interest |  | 2,044,332 |  | 393,447 |
| Current portion of bonds payable and other long term liabilities |  | 4,830,000 |  | 4,605,000 |
| Total restricted current liabilities |  | 6,951,459 |  | 5,067,776 |
| Total current liabilities |  | 38,279,509 |  | 19,039,053 |
| Long-term liabilities: |  |  |  |  |
| Compensated absences, less current portion |  | 543,551 |  | 487,744 |
| Bonds payable and other long term liabilities, less current portion, net |  | 145,020,054 |  | 24,505,867 |
| Lease and subscriptions obligations, less current portion |  | 9,719 |  | 172,161 |
| Unearned revenue, less current portion |  | 2,103,254 |  | 1,744,928 |
| Lease deposits |  | 2,053,073 |  | - |
| Total long-term liabilities |  | 149,729,651 |  | 26,910,699 |
| Total liabilities |  | 188,009,160 |  | 45,949,752 |
| Deferred inflows of resources |  |  |  |  |
| Unamortized gain on bond refinancing |  | 2,393,443 |  | 4,132,492 |
| Leases |  | 5,081,882 |  | 5,904,311 |
| Total deferred inflows of resources |  | 7,475,326 |  | 10,036,803 |
| Total liabilities and deferred inflows of resources |  | 195,484,486 |  | 55,986,556 |
| Net position: |  |  |  |  |
| Invested in capital assets, net of related debt |  | 264,150,263 |  | 353,329,450 |
| Restricted primarily for debt service, construction, and CEA |  | 245,667,009 |  | 113,445,901 |
| Unrestricted |  | 54,445,655 |  | 66,425,207 |
| Total net position |  | 564,262,927 |  | 533,200,558 |
| Total liabilities, deferred inflows of resources, and net position | \$ | 759,747,413 | \$ | 589,187,114 |



## ERNEST N. MORIAL <br> NEW ORLEANS EXHIBITION HALL AUTHORITY <br> STATEMENT OF CASH FLOWS FOR THE PERIODS ENDING OCTOBER 2023 AND OCTOBER 2022

## Cash flows from operating activities: <br> Cash received from user fees <br> Cash received from other sources <br> Cash paid to employees and for related expenses <br> Cash paid to suppliers <br> Net cash provided by (used in) operating activities <br> Undesignated Expansion Cash and Investments <br> Cash received from taxes <br> Distributions to Government Agencies <br> Net cash provided by noncapital financing activities <br> Cash flows from capital and related financing activities: <br> Acquisition and construction of capital assets <br> Repayment of bonds and long term liabilities <br> Interest paid <br> Insurance proceeds <br> Cash paid for bond issuance costs <br> Proceeds from 2023 bond issue <br> Net cash used in capital and related financing activities <br> Cash flows from investing activities: <br> Purchases of investment securities <br> Investment sales and maturities <br> Lease deposits <br> Interest payments received <br> Net cash provided by (used in) investing activities <br> Net increase (decrease) in cash and cash equivalents <br> Cash and cash equivalents at beginning of year <br> Cash and cash equivalents at month end

Reconciliation of loss from operations to net Cash used in operating activities:
Loss from operations
Adjustments to reconcile loss from operations to net Cash used in operating activities:

Depreciation
Increase and decrease in:
Accounts receivable
Prepaid and other assets
Accounts payable and accrued expenses
Unearned revenue

Net cash used in operating activities

## Reconciliation to Statements of Net Position

Cash - current assets
Cash, restricted primarily for construction and debt service Cash, restricted to satisfy Cooperative Endeavor Agreements

Total cash

| 2023 |  | 2022 |  |
| :---: | :---: | :---: | :---: |
| \$ | 24,420,159 | \$ | 24,619,166 |
|  | 6,713,747 |  | $6,428,371$ |
|  | $(27,389,706)$ |  | $(24,675,556)$ |
|  | $(14,569,429)$ |  | $(21,705,304)$ |
|  | $(10,825,229)$ |  | $(15,333,324)$ |
|  | $\begin{array}{r} 54,658,737 \\ (83,819) \\ \hline \end{array}$ |  | $\begin{array}{r} 48,823,581 \\ (166,181) \\ \hline \end{array}$ |
|  | 54,574,918 |  | 48,657,400 |
|  | $(45,415,227)$ |  | $(15,592,002)$ |
|  | $(4,605,000)$ |  | $(52,725,000)$ |
|  | $(2,889,347)$ |  | $(2,505,928)$ |
|  | 7,571 |  | - |
|  | $(708,807)$ |  | $(330,116)$ |
|  | 118,401,352 |  | 47,317,179 |
|  | 64,790,542 |  | $(23,835,867)$ |
|  | $(495,337,646)$ |  | (202,572,289) |
|  | 389,270,330 |  | 198,600,294 |
|  | - |  |  |
|  | 7,179,934 |  | 1,085,115 |
|  | $(98,887,382)$ |  | $(2,886,880)$ |
|  | 9,652,849 |  | 6,601,329 |
|  | 27,183,547 |  | 24,738,544 |
| \$ | 36,836,396 | \$ | 31,339,873 |


| \$ | $(38,526,791)$ | \$ | $(35,909,695)$ |
| :---: | :---: | :---: | :---: |
|  | 20,083,506 |  | 19,621,043 |
|  |  |  | 0 |
|  | $(1,011,523)$ |  | $(1,360,627)$ |
|  | $(1,276,971)$ |  | $(505,455)$ |
|  | 9,835,202 |  | 720,458 |
|  | 71,347 |  | 2,100,951 |
| \$ | $(10,825,229)$ | \$ | $(15,333,324)$ |
| \$ | 24,109,554 |  | 18,837,189 |
|  | 5,386,277 |  | 5,377,974 |
|  | 7,340,565 |  | 7,124,710 |
| \$ | 36,836,396 | \$ | 31,339,873 |

## AUTHORITY TAX COLLECTIONS



## OCTOBER HOTEL STATISTICS





Year to Date Hotel Occ


## CAPITAL IMPROVEMENT PLAN - OCTOBER 31, 2023

| Project Description | Status | Project Budget |  | Obligations to Date (thru 10/31/23) |  | Actuals to Date (thu 10/31/23) |  | Remaining Obligations |  | Year To date Actuals (October) |  | 2023 Revised Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Design \& Administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11288 Research and Development |  | \$ | 9,766,003 | \$ | 2,548,479 | \$ | 2,548,482 | \$ |  | \$ | 170,543 | \$ | 3,000,000 |
| 8131 Development Site Preparation |  | \$ | 26,000,000 | \$ | 2,864,212 | \$ | 2,864,212 | \$ |  | \$ | 1,714,614 | \$ | 25,648,507 |
| SUB TOTAL |  |  | 35,766,003 |  | 5,412,691 |  | 5,412,694 |  | - |  | 1,885,157 |  | 28,648,507 |
| Construction - Internal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7077 Digital Directional Signage |  | \$ | 3,000,000 | \$ | 2,247,706 | \$ | 2,166,842 | \$ | 80,864 | \$ |  | \$ | 100,000 |
| 8245 Annual Capital Projects |  | \$ | 40,000,000 | \$ | 27,019,228 | \$ | 23,990,590 | \$ | 3,028,638 | \$ | 1,263,133 | \$ | 2,780,126 |
| SUB TOTAL |  |  | 43,000,000 |  | 29,266,934 |  | 26,157,432 |  | 3,109,502 |  | 1,263,133 |  | 2,880,126 |
| Construction - CMAR |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7074 Roof Replacement |  | \$ | 47,712,352 | \$ | 42,030,911 | \$ | 33,509,486 | \$ | 8,521,425 | \$ | 30,713,465 | \$ | 30,000,000 |
| 8527 Stage 1 (Meeting Rooms, Lobbies \& Prefunction Areas) |  | \$ | 109,198,538 | \$ | 33,888,961 | \$ | 21,865,873 | \$ | 12,023,088 | \$ | 15,672,204 | \$ | 25,000,000 |
| 13909 Stage 2 (Immersive Interventions and Multi-purpose space) |  | \$ | 205,999,071 | \$ | 17,228,298 | \$ | 5,852,292 | \$ | 11,376,006 | \$ | 1,001,101 | \$ | 3,500,000 |
| SUB TOTAL |  |  | 362,909,961 |  | 93,148,170 |  | 61,227,651 |  | 31,920,519 |  | 47,386,769 |  | 58,500,000 |
| IT Upgrades |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8528 Data Center |  |  |  | \$ | 5,082,949 | \$ | 5,082,949 | \$ | - | \$ | 23,602 |  |  |
| 8528 Infrastructure Access Control |  |  |  | \$ | 1,179,264 | \$ | 1,128,613 | \$ | 50,652 | \$ | 633,318 |  |  |
| 8528 Infrastructure Fiber |  |  |  | \$ | 9,744,694 | \$ | 9,736,036 | \$ | 8,657 | \$ | 1,115,171 |  |  |
| 8528 Infrastructure WiFi |  |  |  | \$ | 95,780 | \$ | 95,779 | \$ | - | \$ | 72,694 |  |  |
| 8528 Infrastructure Surveillance Solution |  |  |  | \$ | 2,822,927 | \$ | 2,822,927 | \$ | - | \$ | - |  |  |
| SUB TOTAL |  |  | 27,600,000 |  | 18,925,613 |  | 18,866,304 |  | 59,309 |  | 1,844,784 |  | 8,600,000 |
| Closeout/Completed |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8247 Exhibit Hall Lighting Retrofit | Completed | \$ | 8,002,417 | \$ | 8,002,417 | \$ | 8,002,417 | \$ |  | \$ | - | \$ | - |
| 7937 Speak Easys | Completed | \$ | 1,900,000 | \$ | 1,900,000 | \$ | 1,884,461 | \$ | 15,539 | \$ | - | \$ | 16,045 |
| 8246 Linear Park \& Transportation Center | Completed | \$ | 64,372,620 | \$ | 64,372,620 | \$ | 64,347,620 | \$ | 25,000 | \$ | - | \$ | 25,000 |
| 7050 Morial Memorial | Completed | \$ | 1,561,844 | \$ | 1,561,844 | \$ | 1,561,844 |  |  | \$ | - | \$ | - |
| 7879 Restrooms | Completed | \$ | 11,887,155 | \$ | 10,198,678 | \$ | 10,182,515 | \$ | 16,163 | \$ | - | \$ | 16,163 |
| SUB TOTAL |  |  | 87,724,036 |  | 86,035,559 |  | 85,978,857 |  | 56,702 |  | - |  | 57,208 |
| GRAND TOTAL |  | \$ | 557,000,000 | \$ | 232,788,967 |  | 197,642,937 | \$ | 35,146,032 | \$ | 52,379,843 | \$ | 98,685,841 |

## CONTRACTS EXECUTED: RESOLUTION 2023.7

Provide Professional Design Services for Calliope
Corridor Beautification Project

- Summary: CONSULTANT will provide landscaping design services which will include retention pond, fencing, sidewalks and shrubbery for the Calliope Corridor.
- Contractor Information:
- Lachin Architects, apc
- New Orleans, LA 70124
- SEB/DEB: Yes (100\%)
- Contract Term:
- September 8, 2023 - September 7, 2024, or upon completion
- Contract Amount
- Total Contract Cost: \$67,000
- Solicitation:
- Request for Quote - One (1) Quote received


## Provide Flatbed Inkjet Printer Installation

- Summary: CONSULTANT will cut and remove existing metal wall panels and install new inkjet printer.
- Contractor Information:
- New Orleans Iron Works
- Belle Chasse, LA 70037
- SEB/DBE: Yes (100\%)
- Contract Term:
- September 6, 2023 - September 5, 2024, or upon completion
- Contract Amount:
- Total Contract Cost: \$9,500
- Solicitation:
- Request for Quote - Three (3) quotes received


## Furnish and Install Electronic Locks

- Summary: CONTRACTOR will add or modify access control at nine (9) doors. Project includes access control materials and infrastructure for 10 existing doors located in different parts of the building. Infrastructure will support additional nearby doors, making the access control implementation on future doors less expensive on a per door basis.
- Contractor Information:
- RAE Security Southwest, LLC
- Covington, LA 70433
- SEB/DEB: No
- Contract Term:
- September 18, 2023 - December 31, 2023, or upon completion
- Contract Amount:
- Total Contract Cost: \$105,500
- Solicitation:
- Request for Quote - Three (3) Quotes received.


## CONTRACTS EXECUTED: RESOLUTION 2023.7

## Provide Insured Building Valuation Services

- Summary: CONSULTANT will provide insured building valuation services for properties.
- Contractor Information:
- Kroll
- Austin, TX 78701
- SEB/DEB: No
- Contract Term:
- October 25, 2023 - December 31, 2023, or upon completion
- Contract Amount:
- Estimated Total Contract Cost: \$12,000

Solicitation:

- Request for Quote - Three (3) Quotes received.


## Provide Installation of Kitchen Cooling Towers

- Summary: CONTRACTOR will remove and replace two (2) kitchen cooling towers.
- Contractor Information:
- Nordin Mechanical LLC
- Metairie, LA 70004
- SEB/DBE: Yes (100\%)
- Contract Term:
- September 11, 2023 - December 31, 2023
- Contract Amount:
- Total Contract Cost: \$46,500
- Solicitation:
- Request for Quote - Three (3) Quotes received.

Furnish and Install Plant Pump Motor
Replacement

- Summary: CONTRACTOR will remove and replace seven (7) Plant pump motors.
- Contractor Information:
- Industrial-Commercial Motors and Controls, LLC
- Mandeville, LA 70470
- SEB/DEB: No
- Contract Term:
- September 25, 2023 - December 31, 2023, or upon completion
- Contract Amount:
- Total Contract Cost: \$111,629
- Solicitation:
- Request for Quote - Three (3) Quotes received.


## Provide Topographic Survey for Calliope Corridor

- Summary: CONSULTANT will provide a topographic survey for the Calliope Corridor which will include utilities, trees, spot elevations and permanent benchmarks in the area.
- Contractor Information:
- Landmark Surveying, Inc.
- Harahan, LA 70123
- SEB/DBE: Yes (100\%)
- Contract Term:
- September 19, 2023 - December 31, 2023, or upon completion
- Contract Amount:
- Total Contract Cost: \$10,424
- Solicitation:
- Request for Quote - Two (2) Quotes received.


## CONTRACTS EXECUTED: RESOLUTION 2023.7

## Provide Bond Calculation Services

- Summary: CONSULTANT will perform arbitrage rebate compliance services for bonds in accordance with IRS code.
- Contractor Information:
- PFM Asset Management
- New Orleans, LA 70130
- SEB/DEB: No

Contract Term

- September 29, 2023 - September 28, 2024, or upon completion
- Contract Amount
- Estimated Total Contract Cost: \$5,000

Solicitation:

- Current Vendor


## Provide Professional Engineering Services for Hall <br> F Catwalk

- Summary: CONSULTANT will provide professional engineering services for a Hall F catwalk.
- Contractor Information:
- Julien Engineering \& Consulting
- New Orleans, LA 70114
- SEB/DBE: Yes (100\%)
- Contract Term
- October 10, 2023 - October 9, 2024, or upon project completion
- Contract Amount:
- Total Contract Cost: \$9,572
- Solicitation:
- Current Vendor


## CONTRACT RENEWALS EXECUTED: RESOLUTION 2023.7

Provide Access Control Design Services Renewal No. 1

- Contractor Information:
- ZBeta Consulting, Inc.
- Larkspur, CA 94939
- August 29, 2023 - August 28, 2024

Provide Geotechnical Engineering Services Renewal
No. 1

- Contractor Information:
- The Beta Group
- Gretna, LA 70054
- October 5, 2023 - October 4, 2024


## CONTRACT AMENDMENTS EXECUTED: RESOLUTION 2023.7

Provide Design Services for Centerplate Buildout
Amendment No. 1

- Contractor Information:
- Studio Kiro, LLC
- New Orleans, LA 70113
- March 12, 2021 - December 31, 2024, or upon completion
- Amendment No. 1 extends the contract from March 12, 2021 December 31, 2024, or upon project completion.


## Furnish and Install Escalator Handrails Amendment No. 1



Provide Diversity, Equity, and Inclusion Consulting
Services Amendment No. 1

- Contractor Information:
- Tourism Diversity Matters
- St. Paul, MN 55125
- August 1, 2023 - December 31, 2023
- Amendment No. 1 amends the agency name to SearchWide Tourism Diversity Matters.
- Contractor Information:
- Pinnacle Elevator LLC
- Kenner, LA 70062
- September 27, 2023 - June 20, 2024, or upon completion
- Scope of work has been amended for a decrease in cost.

